

**SECTION VIII
REVISED COST INFORMATION SUBMISSION**

Vendors must propose a summary of all applicable project costs in the matrix that follows. The matrix must be supplemented by a cost itemization fully detailing the basis of each cost category. The level of detail must address the following elements as applicable: item, description, quantity, retail, discount, extension, and deliverable. Any cost not listed in this section may result in the Vendor providing those products or services at no charge to the State or face disqualification.

Description	Manufacturer Name	Unit Cost	Quantity	Extended Cost
Hardware (List detailed solution with part number and quantity):				
25TB Disk Storage (Eastwood)		\$		\$
60TB Disk Storage (REL)		\$		\$
80TB 85TB PAV Capacity		\$		\$
FICON Host Adapters		\$	16	\$
Fiber Channel Adapters		\$	8	\$
Other (specify):		\$		\$
Other (specify):		\$		\$
Other (specify):		\$		\$
SUBTOTAL - HARDWARE				\$
Licenses (List detailed solution with part number and quantity):				
		\$		\$
		\$		\$
		\$		\$
SUBTOTAL - LICENSES				\$
Software (List detailed solution with part number and quantity):				
Replication Management Software		\$		\$
Security Software for Encryption		\$		\$
Other (specify):		\$		\$
Other (specify):		\$		\$
Upgrade Path:				
(Specify):		\$		\$
(Specify):		\$		\$
(Specify):		\$		\$

Description	Manufacturer Name	Unit Cost	Quantity	Extended Cost
(Specify):		\$		\$
SUBTOTAL - SOFTWARE				\$
Training:				
On-site		\$		\$
Other (specify):		\$		\$
SUBTOTAL - TRAINING				\$
Maintenance/Support:				
		\$		\$
		\$		\$
		\$		\$
SUBTOTAL – MAINTENANCE/SUPPORT				\$
Services:		Number of Hours	Hourly Rate	Extended Cost
Installation			\$	\$
Implementation			\$	\$
Configuration			\$	\$
Migration:			\$	\$
Other (specify):			\$	\$
Other (specify):			\$	\$
Other (specify):			\$	\$
SUBTOTAL - SERVICES				\$
GRAND TOTAL				\$

Options/Optional Components	Manufacturer Name	Unit Cost	Quantity	Extended Cost
Other (specify): Cache		\$		\$
Other (specify): FICON or Fiber Channel connections		\$		\$
Other (specify): Additional storage (in minimum TB increment)		\$		\$
Other (specify): Additional storage (in increments other than TB)		\$		\$
Other (specify):		\$		\$
Other (specify):		\$		\$
Other (specify):		\$		\$
TOTAL COST – OPTIONS/OPTIONAL COMPONENTS				\$

LEASE RENTAL COST OPTIONS (Refer to Section VII, Items 8.3 and 8.3.1)

Customize below table as needed.

Lease Rental Cost – 3 year option	\$
Lease Rental Cost – 4 year option	\$
Lease Rental Cost – 5 year option	\$
Other (specify):	\$
Other (specify):	\$

* Vendor must submit an itemized quote of all items included in their proposed lease rental cost options.

Hourly Change Order Rate	\$
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