Mississippi Department of Information Technology Services

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Craig P. Orgeron, Ph.D., Executive Director

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Craig P. Orgeron, Ph.D.

CC: ITS Project Number 44405

Date: November 28, 2018

Re: Sole Source Certification Number 4137 for the ACCF National Cardiovascular Data Registry Subscription, eReports State Dashboard, Quarterly Exports, Site Fees, and Maintenance Fees for the Mississippi State Department of Health (MSDH)

Contact Name: Jordan Barber

Contact Phone Number: 601-432-8005

Contact E-mail Address: Jordan.Barber@its.ms.gov

Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 4137 for the subscription to the American College of Cardiology Foundation(ACCF) National Cardiovascular Data Registry, eReports State Dashboard,Quarterly Exports, Site Fees, and Maintenance Fees for MSDH, please be advised that ITS intends to award to American College of Cardiology Foundation as the sole source provider of the subscription and fees through November 30, 2021, in an amount not to exceed $28,900.00. For an explanation regarding Mississippi state law, policy, and procedures for sole source procurements, refer to Attachment C: Sole Source Procurement Overview.

Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

   The Mississippi State Board of Health approved the Mississippi Segment Elevation Myocardial Infarction (STEMI) System of Care Plan in July 2011. An essential piece of the STEMI System of Care Plan is the Performance Improvement (PI) Component. This component requires the system to be evaluated on a continual basis to determine effectiveness of STEMI care and system performance. This component uses the ACCF/National Cardiovascular Data Registry (NCDR) ACTION-Get with the Guidelines (GWTG) Registry. System-wide evaluation is the responsibility of the STEMI Sub-committee of the State PI Committee. MSDH, more specifically, the Bureau of Acute Care Systems, is on the STEMI Advisory, STEMI PI, and State PI Committees. As such,

MSDH is required to run reports at the state level to monitor the performance of Percutaneous Coronary Intervention (PCI) centers in Mississippi. Since all PCI Centers in Mississippi submit STEMI data to the ACCF/NCDR ACTION-GWTG Registry, MSDH must use the same data set to be able to generate the necessary reports to monitor performance. The State Dashboard will provide pre-configured data fields for benchmarking STEMI PI measures. The maintenance ensures that MSDH is able to successfully receive the data for the different program areas and ensure super users are able to access all hospital performance data. The customer's sole source certification request is included as Attachment A.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

   The ACCF/NCDR ACTION-GWTG Registry contains STEMI data for PCI Centers in the State of Mississippi. The ACTION Registry is a risk-adjusted, outcomes-based quality improvement program that focuses exclusively on high-risk STEMI/NSTEMI patients. The eReports State Dashboard allows MSDH to receive an aggregate view of the hospitals participating in Mississippi, allowing regional comparisons and graphing capabilities. The eReports State Dashboard aligns with the Quarterly Exports, which provide the MSDH with patient level data. In order to run reports for performance improvement at the state level, the Bureau of Acute Care Systems needs to continue purchasing data exports from the registry containing data from the PCI Centers in Mississippi. The customer's sole source certification request is included as Attachment A.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for products or services:

   The eReports State Dashboard and Quarterly Exports are developed, maintained, supported and sold exclusively by ACCF. There are no other entities authorized by ACCF to resell the eReports State Dashboard and Quarterly Exports. The vendor's sole source certification letters are included as Attachment B.

4. If services, explain why the amount to be expended for the services is reasonable:

   In comparison to the Trauma Registry previously purchased by MSDH from another vendor for the purpose of monitoring performance of trauma patient care, the ACCF/NCDR ACTION-GWTG Registry is significantly lower in cost.

5. If services, explain what the agency did to obtain the best possible price for the services:

   This project was discussed with and agreed to by the Mississippi Healthcare Alliance, the Mississippi Trauma Advisory Council, the Emergency Medical Services Advisory Council, and the MSDH Health Board that the American College of Cardiology Foundation will manage the National Cardiovascular Data Registry.

Schedule

Task	Date
First Advertisement Date	11/27/18
Second Advertisement Date	12/04/18
Posting of Notice of Intent to Certify Sole Source Memorandum	11/28/18
Response Deadline From Objectors	12/12/18, at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 12/13/18

Project Details

The Mississippi State Board of Health approved the Mississippi STEMI System of Care Plan in July 2011. During the development phase of the plan, the Mississippi Trauma Advisory Council, the Emergency Medical Services Advisory Council, and the Mississippi State Department of Health made a business decision to enter into an Agreement with the American College of Cardiology Resource Center to coordinate all activities related to the development, training and monitoring in regards to the STEMI system of care data collection. In October 2015, ITS certified the Miss ST-Segment Elevation Myocardial Infraction (STEMI) Initial Export Development as Sole Source and executed a Professional Services Agreement, which expires November 30, 2018.

MSDH has made the business decision to continue utilizing the ACCF National Cardiovascular Data Registry Subscription, eReports State Dashboard and Quarterly Exports from the ACCF NCDR ACTION Registry, and to continue maintenance for 3 years. MSDH has spent to date $71,800.00.

Submission Instruction and Format of Response from Objecting Parties

Interested parties who have reason to believe that the ACCF National Cardiovascular Data Registry Subscription, eReports State Dashboard, Quarterly Exports, Site Fees, and Maintenance Fees should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to American College of Cardiology Foundation.

1.1 Interested Party Information

1.1.1 Contact Name, Phone Number and email address

1.1.2 Company Website URL, if applicable

1.2 Objection to Sole Source Certification

1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.

1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.

1.3 Comments will be accepted at any time prior to Wednesday, December 12, 2018, at 3:00 p.m. (Central Time) to Jordan Barber at Jordan.Barber@its.ms.gov or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail, or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Jordan Barber to verify the receipt of their Responses. Responses received after the deadline will be rejected.

1.4 Interested Party responses should include the following information:

SUBMITTED IN RESPONSE TO
Sole Source Certification No. 4137-44405
Accepted until December 12, 2018 @ 3:00 p.m.,
ATTENTION: Jordan Barber

If you have any questions concerning the information above or if we can be of further assistance, please contact Jordan Barber at 601-432-8005 or via email at Jordan.Barber@its.ms.gov.

Attachment A: Customer Sole Source Certification Request
Attachment B: Vendor Correspondence
Attachment C: Sole Source Procurement Overview

Attachment A

mississippi department of Information Technology Services

3771 Eastwood Drive
Jackson, Mississippi 39211
Phone 601-432-8000 Fax 601-713-6380

Sole Source Certification Request

Project Title: ACC Foundation Renewal **Stimulus (ARRA) Funds? Yes__ No_X**

Customer Contact Information

Agency/Public University: MS State Department of Health **Address**: 570 E. Woodrow Wilson Jackson, MS 39215	**Contact Person: David Hall** **Phone: 601-933-2440** **Fax: 601-933-2455** **Email Address: David.Hall@msdh.ms.gov**
MAGIC Customer Number (only required from state agencies): 3000012298	**Division/Dept: Acute Care** **Handmail: ☒ Yes ☐ No**

Project Summary ***Narrative Description of Project*** (include details of original acquisition if applicable):
The American College of Cardiology Foundation has developed the National Cardiovascular Data Registry to collect and report on standardized national clinical cardiovascular data in connection with different cardiovascular procedures. This data is instrumental in driving the Mississippi State Department of Health's Stemi and Stroke program planning and education.

ITS Acquisition Approval (CP-1) should be effective through this date (Please allow time for all vendor invoices to be paid):

Cost Estimates ***Fiscal Year***	***Initial Costs***	***Ongoing Costs***	**Time Constraints** Item Needed by: 11/30/2018 Funds Expire:	**Anticipated Lifecycle of Products/System** (i.e. estimated years of effective use): 3 years
2019		**$6,300.00**	**Discuss Funding** (e.g. how much of needed funding is definite; total project budget; any matching or other non state funds) 100% general funding	
2020		**$11,300.00**		
2021		**$11,300.00**		
Total		**$28,900.00**		

Acquisition Details

Items Requested	Quantity	Building Location(s)
National Cardiovascular Data Registry Subscription, eReports State Dashboard, and Quarterly Exports from the ACCF NCDR ACTION Registry	**3**	**Bureau of Acute Care Systems**

Describe platform & infrastructure (connectivity; software/hardware platforms; utilization of State Data Center resources: mainframe, eGovernment portal, payment engine, document management, hosting). For equipment or hosting outside the State Data Center, attach justification:

Progress to Date: What has been done related to this project, including any communication with ITS staff (data/voice/procurement/other)?
We have received a sole source letter and quote from the current vendor.

Sole Source Certification Note: Certification must be renewed for each revision or continuation of previous Sole Source Approvals.

Specific business requirements to be met by the requested products or services:
The ACCF/NCDR ACTION-GWTG Registry is the only national acute coronary syndrome registry in the US that contains STEMI data for PCI centers in the State of Mississippi. The ACTION Registry is a risk-adjusted, outcomes-based quality improvement program that focuses exclusively on high-risk STEMI/NSTEMI patients. The eReports State Dashboard allows MSDH to receive an aggregate view of the hospitals participating in Mississippi, allowing regional comparisons and graphing capabilities. The eReports State Dashboard aligns with the Quarterly Exports, which provide the MSDH with patient level data. In order to run reports for performance improvement at the state level, the Bureau of Acute Care Systems needs to continue purchasing data exports from the registry containing data from the PCI Centers in Mississippi.

Explain why these products or services are the only ones that can meet your needs (include unique features/special functionality):
The Mississippi Board of Health approved the Mississippi Segment Elevation Myocardial Infarction (STEMI) System of Care Plan in July 2011. An essential piece of the STEMI System of Care Plan is the Performance Improvement (PI) Component. This component requires the system to be evaluated on a continual basis to determine effectiveness of STEMI care and system performance. This component uses the ACCF/National Cardiovascular Data Registry (NCDR) ACTION-GetWithTheGuidelines (GWTG) Registry. System-wide evaluation is the responsibility of the STEMI Sub-committee of the State PI Committee. The

Attachment A

MSDH, more specifically, the Bureau of Acute Care Systems, is on the STEMI Advisory, STEMI PI, and State PI Committees. As such, MSDH is required to run reports at the state level to monitor the performance of Percutaneous Coronary Intervention (PCI) centers in Mississippi. Since all PCI Centers in Mississippi submit STEMI data to the ACCF/NCDR ACTION-GWTG Registry, MSDH must use the same data set to be able to generate the necessary reports to monitor performance. The State Dashboard will provide pre-configured data fields for benchmarking STEMI PI measures. The maintenance ensures that MSDH are able to successfully receive the data for the different program areas and ensure super users are able to access all hospital performance data.
Explain why the source is the only entity that can provide the products or services (Include other products/vendors researched or evaluated): The eReports State Dashboard and Quarterly Exports are developed, maintained, supported and sold exclusively by ACCF. There are no other entities authorized by ACCF to resell the eReports State Dashboard and Quarterly Exports.
Explain why the amount to be expended for the services is reasonable: In comparison to the Trauma Registry previously purchased by MSDH from another vendor for the purpose of monitoring performance of trauma patient care, the ACCF/NCDR ACTION-GWTG Registry is significantly lower in cost.
Explain what your agency did to obtain the best possible price for the services: This project was discussed with and agreed to by the MS Healthcare Alliance, the MS Trauma Advisory Council, the Emergency Medical Services Advisory Council, and the MSDH Health Board that the American College of Cardiology Foundation will manage the National Cardiovascular Data Registry.
Vendor's Certification of Sole Source attached: ☒ **Yes** ☐ **No** **Vendor's proposal submitted:** ☒ **Yes** ☐ **No**
MAGIC Vendor Code(s) Vendor must be in MAGIC before a CP-1 can be issued.
Place Order To **Remit To**
Vendor Name: American College of Cardiology Foundation **Vendor Name: American College of CardiologyFoundation**
Vendor Address: P.O. Box 37561, Baltimore, MD 21297-3561 **Vendor Address: P.O. Box 37561, Baltimore, MD 21297-3561**

By my signature, I certify that, to the best of my professional knowledge: the requested product or services are a sole source as outlined in the ITS Procurement Handbook, Rule 207.2:013-030 Procurement Types: Sole Source, and as outlined in Mississippi Code annotated Section 31-7-13. In addition, I acknowledge that there is a charge for ITS procurement services associated with this request which will be billed to the requestor by ITS and that my agency/public university is responsible for these charges/costs.

Thomas Dobbs MD | ISHO
Name (Agency Head or Public University CIO)/Title

Signature

11/28/18
Date

Attachment B

AMERICAN
COLLEGE *of*
CARDIOLOGY

Heart House
2400 N Street, NW
Washington, DC 20037-1153
USA

202-375-6000
800-253-4636
Fax: 202-375-7000
www.ACC.org

November 15, 2018

eReports State Dashboard and Exports Sole Source Justification

Nature of Proposed Procurement Action
It is the understanding of the American College of Cardiology Foundation ("ACCF") that the Mississippi State Department of Health ("Client") wishes to purchase the following from ACCF: (1) a subscription to the ACCF National Cardiovascular Data Registry("NCDR") eReports State Dashboard (hereinafter referred to as the "eReports State Dashboard") and (2) the purchase of Quarterly Exports from the ACCF NCDR ACTION Registry.

Description of Services and Supplies

The ACTION Registry is a risk-adjusted, outcomes-based quality improvement program that focuses exclusively on high-risk STEMI/NSTEMI patients. The eReports State Dashboard allows the state to receive an aggregate view of the hospitals participating in the state, including allowing regional comparisons and graphing capabilities. This product aligns with the current product the Client is receiving, Quarterly Exports, which provide the Client with patient level data.

Rational Supporting Procurement Decision/ Competitive Landscape

The qualifying factors for this procurement decision are unique to a single source. In the interest of encouraging full and open competition, the offered eReports State Dashboard product is the only currently operating national acute coronary syndrome registry which can do regional comparisons in the United States of America. The quarterly patient level exports product is unique to ACCF as well. The ACCF is therefore uniquely qualified to fulfill this procurement action. The eReports State Dashboard and Quarterly Exports are developed, maintained, supported and sold exclusively by ACCF. There are no other entities authorized by ACCF to resell the eReports State Dashboard and Quarterly Exports.

Determination of Fair and Reasonable Pricing

The eReports State Dashboard is free for the first year and costs $5,000 in Year 2 and Year 3 of the subscription. The Exports will maintain the current pricing structure, with a yearly maintenance fee of $5,000, an export fee of $1,000 per export, and a site fee of $300 per site.

Sincerely,

Lisa M. Hix, General Counsel
American College of Cardiology Foundation

Attachment C: Sole Source Procurement Overview

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website (www.its.ms.gov).

ITS enabling legislation requires that information technology hardware, subscription and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND

3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment B.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and

2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of $5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over $5,000 but not over $50,000 (not over $25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than $5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to $250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source

certification above $5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above $250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS. The customer's Sole Source Certification Request for this project is included as Attachment A.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.