
Notice of Intent to Certify Sole Source

To: Interested Parties
From: Michele Blocker, Interim Executive Director
CC: ITS Project Number 45855
Date: September 1, 2020
Re: Sole Source Certification Number 4321 to provide PremierConnect data migration services for the University of Mississippi Medical Center (UMMC)
Contact Name: Robert Martinez
Contact Phone Number: 601-432-8002
Contact E-mail Address: Robert.Martinez@its.ms.gov

Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 4321 for the University of Mississippi Medical Center (UMMC), please be advised that ITS intends to award Premier Healthcare Solutions, Inc. as the sole source provider of PremierConnect data migration services through June 30, 2022 in an amount not to exceed \$25,920.00. Please be advised that ITS will determine if additional services are within scope during the certification period and may increase the spending authority accordingly. Should Premier Healthcare Solutions, Inc. change their name during this certification period, then ITS will determine if a recertification is necessary. For an explanation regarding Mississippi state law, policy and procedures for sole source procurements, refer to Attachment C: Sole Source Procurement Overview.

Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

TheraDoc is a program that provides clinical decision support. This program works with electronic medical records to find specific patients and information. The tool makes screening the 700-bed health system manageable and directly facilitates a large number of clinical interventions to provide care and meet regulatory requirements. Real-time intelligent information is provided to clinicians for prioritizing patient intervention and disparate data is mapped to standard language and concepts. TheraDoc is tightly integrated with the UMMC Epic Electronic Health Records System. UMMC needs to migrate its data from old production servers to Premier Health's Connect hosting service to optimize the TheraDoc application's functionality and availability. The PremierConnect hosting option eliminates the need for any UMMC resources for future server maintenance, hardware upgrades,

or migrations. It also facilitates timely Clinical Surveillance (powered by TheraDoc) software updates via monthly maintenance downtimes. The customer's sole source certification request is included as Attachment A.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

Premier will provide data migration services of the data from the old to the new Production Servers provided by Premier, and hosted in the PremierConnect data center, with all required hardware including a test server, support, and hardware maintenance. Premier, Inc. is the only vendor from which UMMC can procure these hosting services for TheraDoc because UMMC has previously procured the software application from Premier, and Premier does not contract out its hosting solution. Because Premier, Inc. is the original manufacturer and holds all legal rights, it is the only entity who can host TheraDoc and the only entity who can migrate the database. Migration services are included with the hosting services. The customer's sole source certification request is included as Attachment A.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

Premier Healthcare Solutions, Inc. is the sole source provider of the TheraDoc clinical surveillance solution including the applications, support, maintenance, training, data migration services, hosting migration services and the ability to host this solution. The Vendor's sole source certification letter is included as Attachment B.

4. Explanation of why the amount to be expended for the services is reasonable.

UMMC will not provide hardware or technical support resources going forward, freeing those resources to be used in other areas.

5. Explanation of what the agency did to obtain the best possible price for these services.

The infection control data contained in the database is in a proprietary format which only this vendor can migrate for UMMC without additional cost and the risk of lost or corrupted data by having any company other than this vendor manipulate the data and databases. UMMC's status as a Preferred Customer allowed them to negotiate the price to the prorated discounted amount based on UMMC's already contracted costs.

Schedule

Task	Date
First Advertisement Date	09/01/2020
Second Advertisement Date	09/08/2020
Response Deadline From Objectors	09/16/2020 at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 09/17/2020

Project Details

TheraDoc is UMMC's infection control system and has been in use since 2004. UMMC purchased TheraDoc's Clinical Surveillance System in 2004 as a sole source without ITS involvement. In 2017, ITS issued Sole Source No. 4013 for TheraDoc maintenance and support and received no objections. This extended the sole source certification of the Antibiotic Assistance through June 30, 2019 and combined the Infection Control Assistant and Pharmacy Assistant modules into one

Contract. In 2019, ITS issued Sole Source No. 4212 and received no objections. This extended the TheraDoc Clinical Surveillance System Support through June 30, 2022. UMMC wishes to migrate its data to Premier Health's Connect Hosting service to optimize the TheraDoc application's functionality and availability. To date, UMMC has allocated \$1,143,374.00 for this system.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the PremierConnect data migration services should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to Premier Healthcare Solutions, Inc.

- 1.1 Interested Party Information
 - 1.1.1 Contact Name, Phone Number and email address
 - 1.1.2 Company Website URL, if applicable
- 1.2 Objection to Sole Source Certification
 - 1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.
 - 1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.
- 1.3 Comments will be accepted at any time prior to Wednesday, September 16, 2020 at 3:00 p.m. (Central Time) to Robert Martinez at Robert.Martinez@its.ms.gov or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Robert Martinez to verify the receipt of their Responses. Responses received after the deadline will be rejected.
- 1.4 Interested Party responses should include the following information:

<p>SUBMITTED IN RESPONSE TO Sole Source Certification No. 4321-45855 Accepted until September 16, 2020 @ 3:00 p.m., ATTENTION: Robert Martinez</p>
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If you have any questions concerning the information above or if we can be of further assistance, please contact Robert Martinez at 601-432-8002 or via email at Robert.Martinez@its.ms.gov.

- Attachment A: Customer Sole Source Certification Request
- Attachment B: Vendor Correspondence
- Attachment C: Sole Source Procurement Overview

Sole Source Certification Request

Project Title: Premier Inc. (Theradoc) Migration to Connect Hosting Stimulus (ARRA) Funds? Yes No <u>X</u>			
Customer Contact Information			
Agency/Public University: University of Mississippi Medical Center Address: 2500 North State Street, Jackson, MS 39216		Contact Person: Lydia K. Ory Phone: 601-815-5275 Email Address: lory@umc.edu	
MAGIC Customer Number (only required from state agencies):		Division/Dept.: DIS Non-Epic Clinical Applications Handmail: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Project Summary Narrative Description of Project (include details of original acquisition if applicable): UMMC already has an active agreement in place with Premier Healthcare Solutions, Inc. It is the sole source provider for the applications, support, maintenance, training, and data migration services associate with the TheraDoc® clinical surveillance solution. Clinical Surveillance, powered by TheraDoc, is a real-time application featuring many significant elements of proprietary functionality. UMMC needs to migrate its data to Premier Health's Connect Hosting service to optimize the TheraDoc application's functionality and availability.			
ITS Acquisition Approval (CP-1) should be effective through this date (Please allow time for all vendor invoices to be paid): 4/1/2020--6/30/2022			
Cost Estimates Fiscal Year	Initial Costs	Ongoing Costs	Time Constraints Item Needed by: Funds Expire:
10/1/2020—6/30/2021		\$10,800.00	Anticipated Lifecycle of Products/System (i.e. estimated years of effective use): Discuss Funding (e.g. how much of needed funding is definite; total project budget; any matching or other non-state funds).
7/1/2021—6/30/2022		\$15,120.00	
Total		\$25,920.00	
Acquisition Details			
Items Requested	Quantity	Description	Building Location(s)
Connect Hosting solution	NA	Vendor hosted/supported cloud-based storage	Vendor hosted
Describe platform & infrastructure (connectivity; software/hardware platforms; utilization of State Data Center resources: mainframe, eGovernment portal, payment engine, document management, hosting). The PremierConnect hosting option eliminates the need for any Customer resources for future server maintenance, hardware upgrades or migrations. It also facilitates timely Clinical Surveillance (powered by TheraDoc) software updates, via monthly maintenance downtimes. The cost includes all hardware, hardware upgrades, hosting, maintenance and hardware support. Clinical Surveillance software will be installed on the new hardware provided, hosted and maintained by Premier in the PremierConnect data center.			
Progress to Date: What has been done related to this project, including any communication with ITS staff (data/voice/procurement/other)? No previous contact with ITS staff has occurred.			
Sole Source Certification Note: Certification must be renewed for each revision or continuation of previous Sole Source Approvals.			
Specific business requirements to be met by the requested products or services: Premier will provide data migration services of the data from the old to the new Production Servers provided by Premier, and hosted in the PremierConnect data center, with all required hardware including a test server, support, and hardware maintenance. Premier, Inc. is the only vendor from which UMMC can procure these hosting services for TheraDoc because UMMC has previously procured the software application from this vendor and Premier does not contract out its hosting solution. Because Premier, Inc. is the original manufacturer and holds all legal rights, it is the only entity who can host TheraDoc and the only entity who can migrate its database. Migration services are included with the hosting services.			
Explain why these products or services are the only ones that can meet your needs (include unique features/special functionality): TheraDoc is a program that provides clinical decision support. This program works with electronic medical records to find specific patients and information. The tool makes screening the 700-bed health system manageable and directly facilitates a large number of clinical interventions to provide care and meet regulatory requirements. Real-time intelligent information is provided to clinicians for prioritizing patient intervention and disparate data is mapped to standard language and concepts. TheraDoc is tightly integrated with the UMMC Epic Electronic Health Records System. UMMC needs to migrate its data from old production servers to Premier Health's Connect hosting service to optimize the TheraDoc application's functionality and availability. The PremierConnect hosting option eliminates the need for any UMMC resources for future server maintenance, hardware upgrades, or migrations. It also facilitates timely Clinical Surveillance (powered by TheraDoc) software updates, via monthly maintenance downtimes.			
Explain why the source is the only entity that can provide the products or services (Include other products/vendors researched or evaluated): Premier Healthcare Solutions, Inc. is the sole source provider of the TheraDoc clinical surveillance solution including the applications, support, maintenance, training, data migration services, hosting migration services and the ability to host this solution.			
Explain why the amount to be expended for the services is reasonable: UMMC will not provide hardware or technical support resources going forward, freeing those resources to be used in other areas.			
Explain what your agency did to obtain the best possible price for the services: The infection control data contained in the database is in a proprietary format which only this vendor can migrate for UMMC without additional cost and the risk of lost or corrupted data by having any company other than this vendor manipulate the data and databases. UMMC's status as a Preferred Customer allowed them to negotiate the price to the prorated discounted amount based on UMMC's already contracted costs.			
Vendor's Certification of Sole Source attached: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Vendor's proposal submitted: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
MAGIC Vendor Code(s) Vendor must be in MAGIC before a CP-1 can be issued.			

Place Order To

Vendor Name: Premier Healthcare Solutions, Inc.

Vendor Address: 13034 Ballantyne Corporate Place, Charlotte, NC 28277

Remit To

Vendor Name: Premier Healthcare Solutions, Inc.

Vendor Address: 13034 Ballantyne Corporate Place, Charlotte, NC 28277

By my signature, I certify that, to the best of my professional knowledge: the requested product or services are a sole source as outlined in the ITS Procurement Handbook, Rule 207.2:013-030 Procurement Types: Sole Source, and as outlined in Mississippi Code annotated Section 31-7-13. In addition, I acknowledge that there is a charge for ITS procurement services associated with this request which will be billed to the requestor by ITS and that my agency/public university is responsible for these charges/costs.

Ellensworth / CIO Applications
Name (Agency Head or Public University CIO)/Title

[Signature]
Signature

8/26/2020
Date



August 3, 2020

Robert Martinez
Technology Consultant
University of Mississippi Medical Center
350 W. Woodrow Wilson Avenue
Jackson, MS 39213

Mr. Martinez,

This letter is to confirm that Premier Healthcare Solutions, Inc., is the sole source provider of the TheraDoc[®] clinical surveillance solution including the applications, support, maintenance, training, data migration services, hosting migration services and the ability to host this solution. All components of TheraDoc's functionality have been developed by our company and are the exclusive intellectual property of Premier, Inc.

Clinical Surveillance, powered by TheraDoc, is a real-time application featuring many significant elements of proprietary functionality, including, but not limited to:

- Infection Control Assistant[®]: workflows specifically designed for the infection preventionist to identify at-risk patient populations for prioritized actions
- Pharmacy Assistant: workflows specifically designed for the clinical pharmacist to identify at-risk patient populations for prioritized actions
- Clinical Assistant: delivering TheraDoc application content to clinicians mobile devices for decision making on the go
- Clinical Alerts: over 500 pre-built alerts for the clinician to target high-risk patient populations
- EZ Alerts Assistant[™]: rule-writing engine allows clinicians to create organization specific alerts
- Medication Utilization Analysis: data analytics to assist clinicians in understanding medication administration patterns with the ability to segment by top 25 medications or specific therapeutic categories.
- Antimicrobial Use and Antimicrobial Resistance data reporting
- TheraDoc data migration services to move the application and data from University of Mississippi's servers to the Premier provided and hosted in the PremierConnect data center (includes all required hardware including a test server, support and hardware maintenance).

If you would like additional information on other unique features of Premier's Clinical Surveillance solution, powered by TheraDoc, please do not hesitate to contact me.

Sincerely,

DocuSigned by:

Michelle Allen^(C)

Vice President & General Manager, Clinical Solutions
Premier, Inc.
michelle_allen@premierinc.com

13034 Ballantyne Corporate Place
Charlotte, NC 28277

T 704.357.0022
F 704.357.6611

444 North Capitol Street, N.W.
Suite 625, Washington, DC 20001

T 202.393.0860
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PREMIERINC.COM

Attachment C

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website (www.its.ms.gov).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment B.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$50,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification

above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS. The customer's Sole Source Certification Request for this project is included as Attachment A.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.