RFP No. 4350

Mississippi Department of Information Technology Services
Security Risk Assessment Services

Attendance

- First Roll Call

- Please email your business card or signature block to: RFP@its.ms.gov

- Attendees will be posted to the ITS website (www.its.ms.gov)

Agenda

AGENDA	
ATTENDANCE	ITS
PROJECT OVERVIEW	Jay White - ITS
PROCUREMENT GUIDELINES	ITS
ADDITIONAL INFORMATION	ITS
QUESTION AND ANSWERS	Answers to vendor questions during this conference are not official unless and until submitted to ITS in writing.
CLOSING COMMENTS	ITS
CONCLUSION	ITS

Project Overview

•To fulfill the statutory requirements in Mississippi Code Ann. 25-53-201 for cybersecurity, the State of Mississippi shall have a comprehensive cybersecurity program (the Enterprise Security Program) to provide coordinated oversight of the cybersecurity efforts across all state agencies, including cybersecurity systems, services, and development of policies, standards, and guidelines. ITS is responsible for administering the Enterprise Security Program to execute the duties and responsibilities of Mississippi Code Ann. 25-53-201.

•The security and risk assessment services resulting from this RFP will be available to state agencies as additional services to the Enterprise Security Program, acting by and through ITS. "Agency" is defined as "all the various State agencies, officers, departments, boards, commissions, offices and institutions of the State" and includes the State's Institutions of Higher Learning (IHLs).

•The Mississippi Department of Information Technology Services (ITS) is seeking the services of qualified Vendors to provide comprehensive security and risk assessment services for the information technology (IT) assets used by ITS and public government entities of Mississippi.

Project Overview cont.

•The comprehensive security and risk assessment services are needed to investigate, identify, measure, and prioritize the potential risks that exist on the IT assets for the State of Mississippi. These services must incorporate the use of human interaction as well as automated tools to assess and report these vulnerabilities.   In addition to providing information on the potential risks, recommendations must be provided that will allow agencies to understand their exposure and take precise measures to mitigate it.

•The comprehensive set of security and risk assessment services are comprised of four types of assessment service offerings: 1) Cloud Compliance Services; 2) Penetration Testing Services; 3) Security Risk Assessment Services; and 4) Security Program Assessment Services. Vendors have the option of submitting proposal responses to one or multiple types of assessment service offerings.

•Cloud Compliance Services should include services to review cloud and offsite hosting providers for validation that the providers are adhering to the security requirements of the agency as well as the State's Enterprise Security Policy and Enterprise Cloud and Offsite Hosting Security Policy.

Project Overview cont.

•Penetration Testing Services should include techniques to prove vulnerabilities exist and demonstrate the security exposures that occur when they are exploited.

•Security Risk Assessment Services should include techniques that examine defined system assets, applications, networks, policies, security configurations, and operational processes and procedures to discover real or potential vulnerabilities and threats. Security Risk Assessment Services should also include techniques that identify active assets and their associated ports and services, and analyzing them for potential vulnerabilities.

•Security Program Assessment Services should include risk and compliance services for assessing the maturity of a security program against a set of criteria. Services should also include assistance in developing a standard set of criteria of which security programs will be assessed.

Project Overview cont.

•This RFP is broken down into four distinct categories for response and evaluation. The four categories are (I) Cloud Compliance Services, (II) Penetration Testing Services, (III) Security Risk Assessment, and (IV) Security Program Assessment. Vendors must provide a response to Section VII Technical Specifications with the categories in which they wish to provide a response.   Vendors DO NOT have to provide a response to all 4 categories.

•ITS anticipates receiving proposals and awarding to multiple qualified Vendors to develop a pool of vendors for the following categories: (I) Cloud Compliance, (II) Penetration Testing Services, and (III) Security Risk Assessment Services. Each awarded category will have its own vendor pool for use by State agencies.   Each agency will solicit quotes from the awarded vendors in each respective category and award the vendor with the lowest cost.   The awarded Vendor and Agency will execute a Statement of Work that details what services will be provided. Category (IV) will be awarded to a single Vendor.

Evaluation Overview

Scoring is covered in Section VII Technical Specifications, Item 4 of the RFP.

- Vendors are not required to respond to every category. Vendors should respond only to the categories desired. Vendors must respond with "A", "E", or "X" on every requirement in the category in which they are responding.

- A = Vendor will comply with the requirement

- E = Vendor is not able to meet the requirement but is able to provide an alternative solution. Vendor must list their alternative solution in Section V Proposal Exception Summary Form of their proposal response. Vendor must also include details explaining the alternative solution in the Vendor Comments column.

- X = Vendor is not capable of providing the requirement or the service is not available.

Evaluation Overview cont.

- Each requirement is given a score between 0-10, with 9 points for meeting the requirement. Vendors should provide detail as to how their proposed solution meets or exceeds each specification.

- Non-Cost for categories I, II, III = 100 points. Cost will not be evaluated.

- Non-cost for category IV = 65 points; Cost = 35 points.

- **Mandatory** requirements must meet the requirement and have a meaningful response. Vendors taking exceptions to a Mandatory requirement will face elimination.

- The combination of the best technical solution and the lowest cost is the key to being the selected vendor

Technical Evaluation

Category AI – Cloud Compliances

Category	Possible Points
Non-Cost Categories:	
Cloud Compliance Services	20
Cloud Compliance Assessment Planning	10
Cloud Compliance Assessment Setup	10
Cloud Compliance Assessment Execution	20
Cloud Compliance Assessment Completion	8
Project Management	20
Project Plan	4
Deliverables Presentation/Submission Requirements	4
Statement of Work (SOW)	4
Total Non-Cost Points	100
Cost Categories	**Not Evaluated**
Maximum Possible Points	**100**

Technical Evaluation

Category AII – Penetration Testing

Category	Possible Points
Non-Cost Categories:	
Penetration Testing Services	54
Penetration Testing Planning	9
Penetration Testing Setup	3
Penetration Testing Execution	9
Penetration Testing Completion	3
Project Management	9
Project Plan	3
Requirements	7
Statement of Work (SOW)	3
Total Non-Cost Points	100
Cost Categories	**Not Evaluated**
Maximum Possible Points	**100**

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Technical Evaluation

Category AIII – Security Risk Assessment

Category	Possible Points
Non-Cost Categories:	
Security Risk Assessment Services	54
Security Risk Assessment Planning	9
Security Risk Assessment Setup	3
Security Risk Assessment Execution	9
Security Risk Assessment Completion	3
Project Management	9
Project Plan	3
Deliverables Presentation/Submission Requirements	7
Statement of Work (SOW)	3
Total Non-Cost Points	100
Cost Categories	**Not Evaluated**
Maximum Possible Points	**100**

Technical Evaluation

Category AIV – Security Program Assessment

Category	Possible Points
Non-Cost Categories:	
Security Program Assessment Services	45
Project Management	9
Project Plan	2
Deliverables Presentation/Submission Requirements	7
Statement of Work (SOW)	2
Total Non-Cost Points	**65**
Cost Categories	
Total Cost Points	**35**
Maximum Possible Points	**100**

Section VIII, Cost Information Submission

- The Vendor is to include all requested information on the Attachment AI, AII, AIII, or AIV Cost Submission Tab and submit it as a MS Excel file as part of the proposal. No additional charges for overhead, travel, or other expenses shall be allowed after Contract award.

- Any cost not listed, even if asked for in the RFP technical requirements but not included, may result in the Vendor providing those products or services at no charge to the State or face disqualification.

- All Vendors must submit a comprehensive and complete Cost Proposal that meets all the requirements specified within this RFP.

- As stated in the Attachment A document, Vendor must complete and return the Attachment A spreadsheet (which includes the Cost Submission Tab) for the categories in which they wish to respond. Vendors must list which category they are proposing on the Cost Information Submission form.

RFP Response

- Proposal: 1 USB flash drive. Vendor's documents must be submitted in Microsoft Office 2010 or higher format and/or PDF format, as appropriate. If PDF format is submitted, the file must be searchable.
- Submission Cover Sheet, signed and dated (Section I)
- Proposal Exceptions (Section V)
- Response to RFP Questionnaire (Section VI)
- Point-by-point response to Technical Specifications (Section VII)
- References (Section IX)
- Point-by-Point Response to Functional and Technical Specifications (Attachment A)
- Point-by-point response to Attachments AI, AII, AIII, or AIV (Technical Specifications – Requirements Matrix, Cost Submission, and Scoring Methodology tabs. AIV – include Appendix A tab.)

Standard Contract Cat. I-III

- Exhibit A – Standard Contract - Master Security Consulting Services Agreement
- **MANDATORY -** Due to the need for uniformity among the Vendors, all awarded Vendors for Categories I, II, and III must be willing to execute the Master Security Consulting Services Agreement with no exceptions.
- A separate contract for each awarded Category will be executed with each awarded Vendor.
- For Categories, I, II, and III, Vendor will only return two (2) copies of the executed signature page (for each service proposed). Both copies must be executed with original signatures by the authorized officer of your company.

Standard Contract Cat. IV

- Exhibit A – Standard Contract - Master Security Consulting Services Agreement
- Vendors must review this document and take exception, if necessary. If Vendor takes no exception to Exhibit A, the state assumes that these terms are agreeable and cannot be negotiated after award.
- If additional terms and conditions beyond what is included is required, Vendor should submit them with their RFP response for consideration.
- Vendors responding to Category IV may take exceptions to the Master Security Consulting Services Agreement as described in Section V, Proposal Exceptions

Upcoming Dates

- Deadline for Vendor's Written Questions
  Friday, November 3, 2023, at 3:00 p.m. Central Time
- Responses to Vendor Questions
  Posted to the ITS Website by COB Tuesday, November 14, 2023
- Proposal Due Date
  Thursday, December 21, 2023, at 3:00 p.m. Central Time
- Proposal Evaluations
  Begin Thursday, December 21, 2023
- Contract Negotiation
  December 2023 – January 2024
- Proposed Project Implementation Start-Up
  Monday, February 5, 2024

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Additional Information

- Vendor communication with the State
  - See Section II Proposal Submission Requirements, Item 14
- Answers to questions asked during this Vendor Conference are not official until and unless submitted in writing.
- Vendors may continue to check the ITS website for updates related to this RFP No. 4350.
  - www.its.ms.gov

Vendor Question and Answer Memo

Vendors may request additional information or clarifications to this RFP. Clearly identify the specified requirement in the RFP that is in question. The following table should be used to format Vendor questions.

Question Number	RFP Item Number	Page Number	Vendor Question

Questions and Answers

- **Open to the floor** - Answers to questions posed during the vendor conference are not official unless and until questions are submitted in writing.

Closing Comments

- Final Roll Call

- Please email your business card to: RFP@its.ms.gov

- Attendees will be posted to the ITS website (www.its.ms.gov)

Conclusion

Thank you for your participation!

Please make sure I have acknowledged your company's participation on the web conference.