

### SECTION VIII REVISED COST INFORMATION SUBMISSION

Vendors must propose a summary of all applicable project costs in the matrix that follows. The matrix must be supplemented by a cost itemization fully detailing the basis of each cost category. The level of detail must address the following elements as applicable: item, description, quantity, retail, discount, extension, and deliverable. Any cost not listed, even if it was asked for in the RFP technical requirements but not included below, may result in the Vendor providing those products or services at no charge to the State or face disqualification.

Vendor Deliverable	Date	Cost	15% Retainage	Cost Less Retainage
<b>Base Offering: Product Customization, *Implementation, Interfaces, Integrations, Testing, Training, Maintenance, Patient Support, Reporting, Document Management, etc. as described in RFP 4416</b>  Itemize the cost for any deliverable not included in base offering as a separate line item below.				
Deliverable/Milestone #1 Project Initiation				
Deliverable/Milestone #2 Project Management Plan (Project Plan, Acceptance process, etc.)				
Deliverable/Milestone #3 Plans Required for Implementation				
Deliverable/Milestone #4 Implementation – Phase I				
Deliverable/Milestone #5 Implementation – Phase II				
Deliverable/Milestone #6 On-going Project Management				
Deliverable/Milestone #7 System Acceptance – Approved Final Deliverable				

Training for appr. 225-250 users (vendor conducted on-site and web meetings).			
Administrative (On-site)			
Basic (Web Meeting)			
Advanced End User (Web Meeting/On-site)			
<b>Sub-total:</b>			
<b>Total Deliverable Cost:</b>			

**\*MSDH estimates implementation to take two years.**

Annual Costs		
Annual Subscription and Hosting Fees – (including maintenance/support costs for 3 years)	Unit Price (if applicable)	Combined Subscription and Hosting Fee
Year 3		\$
Year 4		\$
Year 5		\$
Miscellaneous Costs (must specify)		\$
<b>Total Subscription and Hosting:</b>		\$
<b>GRAND TOTAL (Deliverable/Implementation and Subscription/Hosting):</b>		\$

Performance Bond/ Irrevocable Letter of Credit	
Performance Bond/Irrevocable Letter of Credit (Section IV, Item 37)	\$

**Pricing Table for Optional Items**

This table is intended for the itemization of any additional optional items.

		\$
		\$

**CHANGE ORDER RATES COST INFORMATION SUBMISSION**

The Vendor must propose all possible personnel/subject matter experts (SME's) that may be needed for future enhancements in the table below with their fully loaded hourly rates. Along with the fully loaded hourly rates, the Vendor must propose a fully loaded blended rate. The table lists possible roles but is not all inclusive and the Vendor may add additional roles. If the Vendor does not foresee a particular role being proposed, the Vendor must mark the hourly rate as N/A. Vendor must completely fill in the matrix listed below. The fully loaded fixed hourly rate will remain the same for the entire duration of the project. These rates shall be used in pricing of any subsequent change orders. Fully loaded rates include hourly rate plus travel, per diem, and lodging.

Role	Fully Loaded Fixed Hourly On-site Rate	Fully Loaded Fixed Hourly Off-site Rate
<b>Project Executive</b>		
<b>Project Manager</b>		
<b>Technical Architect</b>		
<b>Business Analyst</b>		
<b>Blended Change Order Rate</b>		