## Cost Information Submission – February 15, 2023

Vendors must propose a summary of all applicable project costs in the matrix that follows. The matrix may be supplemented by a cost itemization fully detailing the basis of each cost category. The level of detail must address the following elements as applicable: item, description, quantity, retail, discount, extension, and deliverable. Any cost not listed, even if it was asked for in the RFP technical requirements but not included below, may result in the Vendor providing those products or services at no charge to the State or face disqualification.

**Vendors may propose per privilege fees or traditional costs for their proposed solution. Vendors only need to complete one cost submission proposal. Vendors must be aware that there are no privilege volume guarantees and that the anticipated transaction numbers listed below are an estimate.**

**Per Privilege Fees**

Vendor must disclose and describe any and all additional fees that may be billed below. Vendor may add more rows if needed.

|  |  |  |  |
| --- | --- | --- | --- |
| **Business Unit Allocations** | **Anticipated Privileges** | **Cost per Privilege** | **Total Anticipated Cost** |
| Hunting/Fishing POS Privilege Fee | 662,256 | $ | $ |
| Boat Registration/Renewal Fee | 59,624 | $ | $ |
| **(Additional Row if Needed)** |  |  |  |
| **(Additional Row if Needed)** |  |  |  |
| **Year 1 Total Anticipated Costs:** | | |  |
|  | | |  |
| **Year Two Total Anticipated Costs:** | | |  |
| **Year Three Total Anticipated Costs:** | | |  |
| **Year Four Total Anticipated Costs:** | | |  |
| **Year Five Total Anticipated Costs:** | | |  |

**OR**

**One-Time Costs**

|  |  |
| --- | --- |
| **Description** | **Cost** |
| Implementation |  |
| Training |  |
| Data Migration Services |  |
| **Total One-Time Costs:** |  |

**Software Costs**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Description** | **Year 1** | **Year 2** | **Year 3** | **Year 4** | **Year 5** |
| Software License |  |  |  |  |  |
| Software Hosting |  |  |  |  |  |
| Software Maintenance |  |  |  |  |  |
| **Total Software Cost:** | | | | |  |

**Point of Sale Cost Per Location**

| **Description** | **Unit Cost** |
| --- | --- |
| **POS Equipment (Vendors to fill in rows with proposed equipment)** | |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Implementation |  |
| Annual Equipment Maintenance |  |
| **Total POS Cost Per Location** |  |

**Shooting Range Functionality – Optional (Vendor to modify the below table as needed)**

|  |  |
| --- | --- |
| **Description** | **Unit Cost** |
| Implementation (per range) |  |
| Equipment (per range) |  |
| Software (per range) |  |
| Annual Maintenance (per range) |  |
| **Total Cost Per Shooting Range:** |  |

**E-Ticket Functionality – Optional (Vendor to modify the below table as needed)**

|  |  |
| --- | --- |
| **Description** | **Cost** |
| Software |  |
| Implementation |  |
| Annual Maintenance |  |
|  |  |
|  |  |
| **Total Cost:** |  |