

**Vendor Web Conference Attendee List**  
**Mississippi Department of Human Services**  
**RFP 4488 Critical Case and Eligibility Systems and Software (SUCCESS)**  
**Tuesday, October 2, at 3:00 p.m. Central**

**REPRESENTATIVE**

Susan Barron – Adhoc Team  
Ben Kutil – Adhoc Team  
Mary Roush – Adhoc Team  
Colby Ward – Adobe  
Tom Crabb - Adobe  
Hatem Ghafir – Alvarez & Marshal  
Chris Salmon - Amazon  
Kevin Cucuel - Amazon  
Ethan McKinney - Amazon  
Stacy Stratton – Attain Partners LLC  
Mark Scutch - AWS  
Lauren Arronson - AWS  
Jon Gibson – BCS Sys  
Dave Smigiel – BCS Sys  
Aditya Damera – BCS Sys  
Bruce Raley – BCS Sys  
Matthew Ray – BCS Systems  
Jeffrey Mann - Cardinality  
Joe Dapore - Cardinality  
Kurt Jachimowski - CGI  
Josephine Sempere - Conduent  
Kevin Tobin - Conduent  
Bill Destache – D2Sol Inc  
Yashwant Kale – D2Sol Inc  
Jand Duraipandi – D3Sol  
Louis Plzella - Deloitte

**REPRESENTATIVE**

Steven Speak - Deloitte  
Sameer Bhat - Deloitte  
Saurie White - Deloitte  
Neil Ramgoolan - Diona  
Kale – DwSol Systems  
Roger Bishop - Equifax  
Will Kern - Equifax  
Tim Walker - eSystems  
Sue Deyo – eSystems  
Ernie DeHoyos - eSystems  
Glenn Wallace - EY  
Ernie Dehovof - Eyashwant  
Frank Persinger – Frank Persinger  
Sherry Byerly – Gainwell Technologies  
Joh Anderson – Gainwell Technologies  
Mike Pelon – Gainwell Technologies  
Jabin Warren – Gainwell Technologies  
Laura Killebres – Gainwell Technologies  
Richard Accordino - Globotek  
Mark Hollingsead – HTC Global Services  
Vijay Favichandran – Infosys Public Services  
Rick Brady – Infosys Public Services  
David Pondillo - KPMG  
Venkat Drishnan - KPMG  
John Johnson - Merative  
Nicole Rath - Merative

**Vendor Web Conference Attendee List**  
**Mississippi Department of Human Services**  
**RFP 4488 Critical Case and Eligibility Systems and Software (SUCCESS)**  
**Tuesday, October 2, at 3:00 p.m. Central**

**REPRESENTATIVE**

Katie Morgan – Protech Solutions  
Balasubramanian Parasuraman – Protech Solutions  
Vaithiva Subramani Pasupathy – Protech Solutions  
Noelita Lugo – Public Consulting Group  
Denise Winkler – Public Sector Strategies  
Try Dobson – Red Hat  
Alex Smith – Red Hat  
Kyle Pribilski – Red Hat  
Garrick Beil - Redmane  
Tray O’Keene - Redmane  
Ed burns - SLG Innovation

**REPRESENTATIVE**

Michael Phillips – SLG Innovation  
Mark Combs – Software AG  
Bob Jeffcot – Software AG  
Chris Oskuie – Software AG  
Ajith Kumar - Speridian  
Arjun Shankar - Speridian  
Leihann Mansfield - Unisys  
Greg Sherrill - Unisys  
Tarini Iyengar - Unisys  
Jim Gschwend - Unisys

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

**Mark Combs**

Vice President, PS Advisory - North America S&L, Latin America

T +1-571-262-7663 | M +1-210-410-8529

[mark.combs@softwareag.com](mailto:mark.combs@softwareag.com)

Software AG USA Inc, 11700 Plaza America Drive, Suite 700, Reston, VA 20190, United States of America



**David M. Pondillo, PMP**

Principal, Consulting

Mobile: 518.505.8077

e-fax: 518.935.9377

email: [dpondillo@kpmg.com](mailto:dpondillo@kpmg.com)

---

**Mark C. Slafka**

State / Local Govt. & Edu (SLED) - Pursuit & Capture

Email: [msslafka@google.com](mailto:msslafka@google.com)

Direct: (650) 318-8346

Mobile: (703) 483-1416

Richard Accordino

Cloud Sales Specialist

Global Technology Solutions Inc.

c: 973-945-6929

e: [richard@globo-tek.com](mailto:richard@globo-tek.com)

---

**Bruce Raley**

Project Manager & Consultant

BCS Systems, Inc. | 10300 Town Park Drive, Suite SE1025 | Houston, TX 77072

Mobile 832.640.1386 | [braley@bcssys.com](mailto:braley@bcssys.com) | [www.bcssys.com](http://www.bcssys.com)

---

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Jon Gibson

President and CEO | BCS Systems, Inc. | 10300 Town Park Drive, Suite SE1025 | Houston, TX 77072  
Mobile 832-277-8175 | Office 713-357-9821 | [jgibson@bcssys.com](mailto:jgibson@bcssys.com) | [www.bcssystem.com](http://www.bcssystem.com)

---

Rick Brady

HHS Practice Lead

[Rick\\_Brady@infosys.com](mailto:Rick_Brady@infosys.com)

---

Aditya Damera

Consulting Manager

BCS Systems, Inc.

Cell 713-504-9146

Office 713-357-9808

[adamera@bcssystem.com](mailto:adamera@bcssystem.com) | [[www.bcssystem.com](http://www.bcssystem.com)][www.bcssystem.com](http://www.bcssystem.com)

---

**Garrick Beil**

RedMane Technology LLC

Direct : 773-251-8621

Email: [garrick\\_beil@redmane.com](mailto:garrick_beil@redmane.com)

---

**Balasubramanian (Bala)**

Protech Solutions, Inc.  
[protechsolutions.com](http://protechsolutions.com)

---

Chris Oskuie

Vice President, State & Local Government and Education Sales  
Software AG Government Solutions, Inc.  
571-215-3696 (m)

[chris.oskuie@softwareaggov.com](mailto:chris.oskuie@softwareaggov.com)

11951 Freedom Drive, Suite 410

Reston, VA 20190

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

[www.softwareaggov.com](http://www.softwareaggov.com)

---

**Katie C. Morgan**

Protech Solutions, Inc  
303 W. Capitol Ave, Suite 330, Little Rock, AR 72201  
803.530.6807 [protechsolutions.com](http://protechsolutions.com)

---

**John H. Johnson**

New Business Development Executive,  
Government Health and Human Services  
410-963-0460 Mobile  
[jjohnso@merative.com](mailto:jjohnso@merative.com)

---

Neil Ramgoolam

DIONA

[Neil.ramgoolam@diona.com](mailto:Neil.ramgoolam@diona.com)

[\(305\) 331-6180](tel:(305)331-6180) mobile

[www.diona.com](http://www.diona.com)

---

Jeff Mann

Director - Business Development

(850) 597-0366 | [www.cardinality.ai](http://www.cardinality.ai)

[jeffrey.mann@cardinality.ai](mailto:jeffrey.mann@cardinality.ai)

---

**Steven Speak**

Managing Director

Deloitte. | Government and Public Services  
Mobile: 916.580.7971  
[sspeak@deloitte.com](mailto:sspeak@deloitte.com) | [www.deloitte.com](http://www.deloitte.com)

---

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

**Arjun Shankar**

Program Manager - FAMS

[Linkedin: Arjun Shankar](#)

Ph: 301-377 8126

**Laura Killebrew**

Senior Principal

Strategic Marketets

M: +1 601-668-8599

[laura.killebrew@gainwelltechnologies.com](mailto:laura.killebrew@gainwelltechnologies.com)

**Gainwell Technologies**

Atlanta, Georgia



---

**Rick Brady**

HHS Practice Lead

[Rick\\_Brady@infosys.com](mailto:Rick_Brady@infosys.com)

---

**Ethan C. McKinney (he/him)**

Child Support Leader

State & Local Government Health & Human Services

574-876-9488 | [ethmck@amazon.com](mailto:ethmck@amazon.com)

<https://aws.amazon.com/stateandlocal/health-and-human-services/>

---

**Susan Barron**

Director, Federal Civilian

703.980.8002

[adhoc.team](#) | [@adhocteam](#)

---

**Mark C. Slafka**

State / Local Govt. & Edu (SLED) - Pursuit & Capture

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Email: [mslafka@google.com](mailto:mslafka@google.com)  
Direct: [\(650\) 318-8346](tel:(650)318-8346)  
Mobile: [\(703\) 483-1416](tel:(703)483-1416)

---

**Jabin Warren**

Principal, Strategic Markets

W: +1 305-874-7660

M: +1 850-544-0361

[jabin.warren@gainwelltechnologies.com](mailto:jabin.warren@gainwelltechnologies.com)

---

**Mary Roush**

Account Director, Ad Hoc  
(202) 818-8710 x1455

[adhoc.team](https://www.adhoc.team) | [@adhocteam](https://www.adhoc.team)

---

**Ernie DeHoyos** | National Marketing & Sales Director | eSystems, Inc. | (210) 251-9830 |  
[www.esystems-inc.com](http://www.esystems-inc.com)

---

**Hatem Ghafir, Ph.D.**

PMP, ITIL v4-certified, Change Management Prosci-certified

Senior Director

Alvarez & Marsal, LLC

655 15<sup>th</sup> Street, NW, Suite 600

Washington, DC 20005

Mobile: +1.301.448.8943

---

John L. Rigg

Engagement Manager

217-899-2382

---

**Mike Pelon**

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Principal Bid/Capture Management

M 616.450.8840

[Michael.pelon@gainwelltechnologies.com](mailto:Michael.pelon@gainwelltechnologies.com)



**Noelita L. Lugo, MSSW**  
Director, Technology Consulting

512-643-0227 tel, 512-627-8960 cell  
[publicconsultinggroup.com](http://publicconsultinggroup.com)

This message (including any attachments) contains confidential information intended for a specific individual and purpose and is protected by law. If you are not the intended recipient, you should delete this message and are hereby notified that any disclosure, copying, or distribution of this message, or the taking of any action based on it, is strictly prohibited.

---

**Dave Smigiel**

Director of Professional Services | BCS Systems, Inc. | 10300 Town Park Dr. SE1025 | Houston, TX 77072 |

Office: 713 357 9809 | Cell: 832 547 8840 | [dsmigiel@bcssys.com](mailto:dsmigiel@bcssys.com)

---

**Venkat R Krishnan**

Managing Director | Advisory Services | KPMG LLP

[Suite 2000, 303 Peachtree Street, NE](#)

[Atlanta, Georgia, 30308-3210](#)

[vrkrishnan@kpmg.com](mailto:vrkrishnan@kpmg.com) | (404) 556 8198

[KPMG.com/Government](http://KPMG.com/Government)

---

Stacy A. Stratton

Principal, State and Local

**ATTAIN PARTNERS**



**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

1650 Tysons Boulevard, Suite 1530 | McLean, Virginia 22102

Office: 703.857.2172 | Cell: 302.682.1190 |

Email: [sastratton.ctr@attainpartners.com](mailto:sastratton.ctr@attainpartners.com) | [www.attainpartners.com](http://www.attainpartners.com)

---

## **Bill Destache**

### **Client Services Executive**

**D2Sol Inc** (Design & Development Solutions)

[destache@d2sol.com](mailto:destache@d2sol.com) | [www.d2sol.com](http://www.d2sol.com)

Phone: +1 612.961.2848 Fax: 919.377.8308

5920 S Miami Blvd | SUITE 101 | MORRISVILLE, NC 27560

---

Matt Ray

Sr. Application Consultant

BCS Systems, Inc.

Mobile 713-256-7906

Office 713-357-9814

[mray@bcssys.com](mailto:mray@bcssys.com) | [www.bcssystem.com](http://www.bcssystem.com)

---

Kevin Cucuel

Capture Manager

[kcucuel@amazon.com](mailto:kcucuel@amazon.com)

Chris Salmon

Sr Tech Sales Rep

[salmchr@amazon.com](mailto:salmchr@amazon.com)

Lauren Anderson

Business Dev Mgr

[lfaarons@amazon.com](mailto:lfaarons@amazon.com)

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Ethan McKinney  
Business Dev Mgr  
[ethmck@amazon.com](mailto:ethmck@amazon.com)

Mark Scutch  
Sr. Customer Solutions Manager  
[umarkscu@amazon.com](mailto:umarkscu@amazon.com)

Thank you,

**kevincucuel** | **SLG Capture Manager**  
WWPS Amazon Web Services  
[kcucuel@amazon.com](mailto:kcucuel@amazon.com) | **203-376-6842**

---

**Louis Polzella**  
*Specialist Executive*  
Deloitte Consulting LLP  
City Place, 185 Asylum Street, 31st Floor  
Hartford, CT 06103-3402  
Mobile: 860 202 9706  
[lpolzella@deloitte.com](mailto:lpolzella@deloitte.com) | [www.deloitte.com](http://www.deloitte.com)

---

**Trey Dobson**  
Account Executive - SLED South Central  
[Red Hat](#)  
100 East Davie Street Raleigh, NC  
[tdobson@redhat.com](mailto:tdobson@redhat.com)  
M: [3367063237](tel:3367063237)

---

Laurie White  
Pursuit Manager | GPS Pursuit COE  
State, Local, and Higher Education Sector

**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Deloitte Services LP

Sacramento/Pacific (PST) Time Zone | Mobile: +1 916-759-7189

[lauwhite@deloitte.com](mailto:lauwhite@deloitte.com) | [www.deloitte.com](http://www.deloitte.com)

---

**Jim Gschwend** | Engagement Executive

Office phone: +1 925-743-1115 | Mobile phone: +1 925-366-0006 |

[james.gschwend@unisys.com](mailto:james.gschwend@unisys.com)



---

**Tarini Iyengar** | Solution Architect

Unisys | +91-98453 34287 | [tarini.iyengar@unisys.com](mailto:tarini.iyengar@unisys.com)



---

**Greg Sherrill** | Senior Sales Executive | U.S. & Canada

Unisys | Direct phone 404-443-0443 | Mobile phone 901-604-7545 | [Greg.Sherrill@Unisys.com](mailto:Greg.Sherrill@Unisys.com)



---

**Leighann Mansfield** | Strategic Pursuit Lead | Sales and Client Management

Unisys | Mobile +1 617-291-7290 | [leighann.mansfield@unisys.com](mailto:leighann.mansfield@unisys.com)



---

**Sue Deyo** | Proposal Manager | eSystems, Inc. | 406.431.2292 | [www.esystems-inc.com](http://www.esystems-inc.com)



**RFP 4488 Mandatory Web Conference**  
**Attendee List Business Cards/Signature Blocks**  
**October 2, 2023**

Frank Persinger

Vice President – Business Development

859.248.1132 | [frank.persinger@feisystems.com](mailto:frank.persinger@feisystems.com) | feisystems.com

**Nicole Rath**

Director, North America, New Business Development, Cúram

518-369-9919

[nrath@merative.com](mailto:nrath@merative.com)

---

Jon Anderson

Gainwell Technologies

[Jon.anderson@gainwelltechologies.com](mailto:Jon.anderson@gainwelltechologies.com)

---

**Toby Balsam**

Client Partner  
Google Public Sector  
225-252-4347 Mobile

---

**Roger Bishop**

Account Executive, Equifax Workforce Solutions  
Equifax Inc.

o 769.231.5067

e [roger.bishop@equifax.com](mailto:roger.bishop@equifax.com)

---



RFP 4488 Mandatory Web Conference  
Attendee List Business Cards/Signature Blocks  
October 2, 2023

**JOE DAPORE**  
SOLUTION  
ENGINEERING SPECIALIST

✉ [joe.dapore@cardinality.ai](mailto:joe.dapore@cardinality.ai)  
☎ +1 937-681-5205  
📄 [joe-dapore-3636304](https://www.linkedin.com/in/joe-dapore-3636304)

  
  
[www.cardinality.ai](http://www.cardinality.ai)



---

Tim Walker | Client Partner | eSystems, Inc. |

(303) 514-7101 |

[www.esystems-inc.com](http://www.esystems-inc.com)