



Mississippi Department of  
Information Technology Services



# RFP No. 4581

# Cellphone Interdiction System

# Attendance

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- First Roll Call
  - Vendor participation is mandatory for the entire conference.
  - A representative for each participating vendor must be present for the final roll call.
- Please email your business card or signature block to:  
RFP@its.ms.gov
- Attendees will be posted to the ITS website  
([www.its.ms.gov](http://www.its.ms.gov))

# Agenda

AGENDA	
ATTENDANCE	ITS
PROJECT OVERVIEW	ITS
PROCUREMENT GUIDELINES	ITS
ADDITIONAL INFORMATION	ITS
QUESTION AND ANSWERS	Answers to vendor questions during this conference are not official unless and until submitted to ITS in writing.
CLOSING COMMENTS	ITS
CONCLUSION	ITS

# Project Overview

- The Mississippi State Department of Corrections (MDOC) is seeking proposals from qualified vendors to provide comprehensive Contraband Interdiction System (CIS) for correctional facilities across the state to combat prohibited/illegal activities associated with illicit cell phone use. This RFP outlines the background, requirements, and evaluation criteria for interested vendors.
- The desired cellular service-management system is a specialized variant known as a Contraband (Cell Phone) Interdiction System (CIS), specifically labeled within the industry as a Managed Access System (MAS). Unlike systems that simply deny cell phone use, MAS actively manages a cell phone's access to a nearby Mobile Network Operator (MNO), ideally blocking all unauthorized cell phones while permitting authorized ones unfettered access. The system must also facilitate identification of usage and device identification. The rationale for implementing such a system is rooted in the unique challenges faced by correctional institutions, particularly concerning the smuggling and illicit use of contraband materials, including cell phones. Such unauthorized devices not only contravene institutional rules but also serve as tools for criminal activities within and beyond prison walls.

# Project Overview

- The impetus for this solicitation stems from the urgent need to significantly mitigate the occurrence of such criminal acts by curbing the illicit use of contraband cell phones within correctional facilities. This initiative is critical to MDOC's broader strategy to combat contraband cell phones effectively.
- The use of contraband wireless devices poses significant security risks within correctional facilities. To mitigate this threat, MDOC seeks to procure and implement robust CIS capable of detecting and disabling contraband devices while ensuring compliance with all regulatory requirements. The facilities for which a CIS is requested are listed below in priority order based on time and available funding:

Facility	Abbr.	Address
Mississippi State Penitentiary	MSP	MS Hwy. 49 West, Parchman, MS 38738
South Mississippi Corrections Institution	SMCI	22689 MS Hwy. 463 North, Leakesville, MS 39451
Central Mississippi Correctional Facility	CMCF	3794 Hwy. 468, Pearl, MS 39208
Marshall County Corrections Facility	MCCF	833 West Street, Holy Springs, MS 38634
Walnut Grove Correctional Facility	WGCF	1650 MMS Hwy. 492, Walnut Grove, MS 39489
Delta Correctional Facility	DCF	3800 Baldwin Road, CR540, Greenwood, MS 38930

# Evaluation Overview

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Scoring is covered in Section VII Technical Specifications, Item 5 of the RFP.

- Each requirement is given a score between 0-10, with 9 points for meeting the requirement. Vendors should provide detail as to how their proposed solution meets or exceeds each specification.
- Vendors must respond with “Will Comply” or “Exception”, on every requirement in listed in Attachment A beginning with Section 1, Item 22 and through Section IV, Item 170.
- Non-Cost = 65 points; Cost = 35 points.
- **Mandatory** requirements must meet the requirement and have a meaningful response. Taking exceptions to a Mandatory requirement will face elimination. The combination of the best technical solution and lowest cost is the key to being the selected vendor.

# Evaluation Overview

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- The State's intent in issuing this RFP is to award a contract to the lowest and best responsive Vendor who meets specifications, considering price and other factors. The Vendor's past performance, cooperation, and ability to provide service and training are general factors that will be weighed in the selection process.

# Evaluation Criteria

## The evaluation will be conducted as followed:

- **Proposal Validation**: Each proposal will be reviewed to determine if it is sufficiently responsive to the RFP requirements to permit an evaluation.
- **Non-Cost Evaluation**: Proposals meeting fewer than 80% of the total points allocated for the non-cost categories will be eliminated from further consideration.
- **Cost Evaluation**: Points will be assigned using the following formula:  
$$(1 - ((B - A) / A)) * n$$

Where: A = Total lifecycle cost of lowest valid proposal  
B = Total lifecycle cost of proposal being scored  
n = Maximum number of points allocated to cost for acquisition
- **Demonstrations/Interviews/Site Visits**: May be conducted at the sole discretion of the State.



# Evaluation Criteria

Category	Possible Points
<b>Non-Categories:</b>	
Functional/Technical Requirements/General	25
System/Solution Design	20
Support, Maintenance, and Training	20
<b>Total Non-Cost Points</b>	<b>65</b>
<b>Cost Categories:</b>	
Lifecycle Cost	35
<b>Total Cost Points</b>	<b>35</b>
<b>Maximum Possible Points</b>	<b>100</b>

# Section VIII, Cost Information Submission

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- Vendors must propose a summary of all applicable project costs in the matrix that follows.
- The matrix must be supplemented by a cost itemization fully detailing the basis of each cost category.
- Any cost not listed, even if it was asked for in the RFP technical requirements but not included below, may result in the Vendor providing those products or services at no charge to the State or face disqualification.
- All Base Offering deliverables are described in RFP Number 4581.

# RFP Response

- Vendor must mail one USB flash drive of their complete proposal. Vendor's documents must be submitted in Microsoft Office 2010 or higher format and/or PDF format, as appropriate. If PDF format is submitted, the file must be searchable.
- Submission Cover Sheet (Section I)
- Proposal Exceptions (Section V)
- Response to RFP Questionnaire (Section VI)
- Point-by-Point Response (Attachment A)
- Cost Information Submission Form (Section VIII)
- References (Section IX)

# Standard Contract

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## Exhibit A – Standard Contract

- Vendors must review this document and take exception, if necessary. If Vendor takes no exception to Exhibit A, the state assumes that these terms are agreeable and cannot be negotiated after award.
- If additional terms and conditions beyond what is included are required, Vendor should submit them with their RFP response for consideration.

# Upcoming Dates

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- Deadline for Vendor's Written Questions  
**Friday, November 8, 2024, at 3:00 p.m. Central Time**
- Responses to Vendor Questions  
**Posted to the ITS Website by COB Friday, November 22, 2024**
- Proposal Due Date  
**Wednesday, December 11, 2024, at 3:00 p.m. Central Time**
- Proposal Evaluations  
**Begin Wednesday, December 11, 2024**
- Contract Negotiation  
**Begins Thursday January 16, 2025**
- Proposed Project Implementation Start-Up  
**Tuesday, March 4, 2025**

# Additional Information

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- Vendor communication with the State
  - See Section II Proposal Submission Requirements, Item 14
- Answers to questions asked during this Vendor Conference are not official until and unless submitted in writing.
- Vendors may continue to check the ITS website for updates related to this RFP No. 4581.
  - [www.its.ms.gov](http://www.its.ms.gov)

# Questions and Answers

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- **Open to the floor** - Answers to questions posed during the vendor conference are not official unless and until questions are submitted in writing.

# Closing Comments

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- Final Roll Call
- Please email your business card to:  
RFP@its.ms.gov
- Attendees will be posted to the ITS website  
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# Conclusion

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Thank you for your participation!

Please make sure I have acknowledged your company's participation in the On-site Vendor Conference and Walk Through.