

# RFP Questions and Clarifications Memorandum

**To:** Vendors Responding to RFP Number 4602 for the Hudspeth Regional Center System (HRC)

**From:** Craig P. Orgeron, CPM, Ph.D.

**Date:** November 21, 2024

**Subject:** Responses to Questions Submitted and Clarifications to Specifications

**Contact Name:** Khelli Reed

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**RFP Number 4602 is hereby amended as follows:**

**1. Title page, INVITATION is modified as follows:**

INVITATION: Proposals, subject to the attached conditions, will be received at this office until December ~~10~~17, 2024 @ 3:00 p.m. Central Time for the acquisition of the products/services described below for Hudspeth Regional Center.

**2. Title page, third box is modified as follows:**

PROPOSAL, SUBMITTED IN RESPONSE TO  
RFP No. 4602  
December ~~10~~17, 2024 @ 3:00 p.m. Central Time

**3. Section VII Technical Specifications, Item 2 Project Schedule is amended as follows:**

Task	Date
Deadline for Questions Answered and Posted to ITS Web Site	<del>11/01/2024</del> <u>11/21/2024</u>
Proposals Due	<del>12/10/2024</del> <u>12/17/2024</u>
Evaluation of Proposals Begin	<del>12/10/2024</del> <u>12/17/2024</u>
Contract Negotiation	<del>December 2024</del> – January 2025
Proposed Project Implementation Start-up	02/03/2025
<u>Proposed Project Go-Live</u> Deadline	03/03/2025

**4. Attachment B – Hudspeth CCTV Drawings is being replaced with the attached Revised Attachment B – Hudspeth CCTV Drawings.**

Vendor must include in their proposal a response to each amended requirement as listed above. Vendor must respond using the same terminology as provided in the original requirements.

The following questions were submitted to ITS and are being presented as they were submitted, except to remove any reference to a specific vendor. This information should assist you in formulating your response.

**Question 1:** Attachment A, Section C. 9. RFP States – “Hudspeth Regional Center (HRC) is seeking a turnkey system with all equipment and software to be contained on campus. Systems that are not turnkey will not be considered.” Many systems now are cloud managed and do not require an on-premise server for management of the Video systems. Primary video storage is still onsite, but long term-archiving and backup of video footage is provided in the cloud. Will that type of system be considered?

**Response:** **No, HRC is not seeking a cloud based system.**

**Question 2:** There are multiple sections that list server requirements and software. Would Hudspeth consider a serverless solution that leverages cloud management of cameras?

**Response:** **No, HRC is not seeking a cloud based system.**

**Question 3:** The following is the written question from page 3 of 14, question 29. My question will follow.

**29. MANDATORY** - The Vendor must have a valid contractor’s license with the State of Mississippi. The Vendor must provide a copy of their license at time of proposal submission.

In the state of Mississippi, a contractor’s license is not required if we are fully registered with the state of MS. to do business and if we have the Mississippi Electronic Protection Systems license through the Mississippi State Fire Marshal.

Will this remain “Mandatory”? If so, we can get our contractors license for a Specialty class called “Alarms Systems and Access Control Systems and Security Systems. Will this General Contractors License with or as a Specialty category be sufficient to meet the Mandatory requirements?

**Response:** **Yes, the General Contractor’s License will be sufficient for meeting requirement Number 29.**

**Question 4:** Can we get digital maps updated to notate the location of IDF in each building?

**Response:** **Yes, see Amendment 4 above. The blue arrows point to the IDF closets.**

**Question 5:** What infrastructure is at the south entrance pole? What are our options for connectivity?

**Response:** HRC has a managed switch at the south pole and can connect fiber via the switch.

**Question 6:** What is the video retention period required? This will determine storage requirements.

**Response:** The video retention period requirement is 30 days.

**Question 7:** Will Hudspeth be providing the network equipment for this project? (Also, will the new system be on Hudspeth's Network, or on its own Network?)

**Response:** Hudspeth will be providing the network equipment that will be on its own V-Lan.

**Question 8:** Is it possible to set up another walkthrough with my installation supervisor? ( Most of the buildings have the same floorplan, so we won't need to revisit them all.)

**Response:** No, there will not be another walkthrough for this project.

**Question 9:** Can you provide me with a set of blueprints that show the Network rooms in each building?

**Response:** Yes, see Amendment 4 above.

**Question 10:** Does or will the RFP require removal of all old cameras?

**Response:** No. HRC will remove and dispose of the old cameras.

**Question 11:** Does or will the RFP require removal of the old wires associated with the cameras?

**Response:** No. HRC will remove and dispose of the old cameras and wiring.

**Question 12:** Will the RFP require all holes left in the buildings be patched if exposed outdoors or indoors if not reused?

**Response:** Yes, the holes will need to be patched with use of fire caulk where needed.

**Question 13:** The RFP indicates the current infrastructure (wiring and switches) is what the new cameras will use. It was stated that there are some current problems with the performance of that system. If we connect cameras or other needed devices and it does not work, and we have to trouble shoot why it won't work and it is determined that it's the existing network, will that be an additional billing (the trouble shooting time)?

**Response:** The cameras, wiring, and Network Video Recorders (NVR's) will be expected to work. The switches and current infrastructure will be supported on HRC's end. Troubleshooting costs should be included in the Base Offering solution.

**Question 14:** And who will be responsible for fixing the problem if it is determined to be the customer owned problem? Question above.

**Response:** **If there are issues with the existing network, HRC will be responsible for resolving these issues either through local resources or outsourcing.**

**Question 15:** What is the bandwidth (1 gig, 10 gig or more) of your current network and is it equal to all locations or vary?

**Response:** **10G, but locations do vary.**

**Question 16:** Will any current IP compatible cameras be allowed to be reused along with the current wire?

**Response:** **No current cameras will be utilized. All equipment must be new.**

**Question 17:** There are four 64 camera NVR servers (256 camera total) existing that are upgradable to meet the current server requirements, software, cybersecurity and with six year SSA and six year warranty. Can those be upgraded and re-used or required to be replaced?

**Response:** **No, the current equipment will not be utilized.**

**Question 18:** Some locations have two cameras that are next to each other, If a dual camera or a fisheye camera were used that would allow for better coverage and fewer camera licenses, would an exception be allowed for this to happen?

**Response:** **A dual camera will be acceptable as long as the desired coverage is provided. Additionally, if Vendor is proposing a dual camera, Vendor must provide details as to which camera is being substituted, including the location of where the dual camera replacements will be installed. Vendor must also provide specifications to determine if the dual camera will be compatible to the single camera that is being replaced. The acceptance of the proposed solution is at the discretion of the State.**

**Question 19:** If a Multiview camera better served the camera viewing area (even if it was installed in a different location, would that be approved?

**Response:** **It is permissible to propose a camera that Vendor considers to be better. See response to Question 18.**

**Question 20:** Do all the buildings have open fiber pairs available to use or have available network? Are we required to run any additional network lines via fiber or copper to connect any of the buildings?

a. Does the facility have any open network racks to put the equipment in each building or should this be included in the proposal?

**Response:** **All the buildings have open fiber pairs available, but HRC will need racks for all buildings, so pricing for the racks should be included in the proposal.**

**Question 21:** Cameras at the Welcome Center: Does the welcome center have power and network?

a. Will we need to trench any wire to the camera locations?

**Response:** **The welcome center does have power and network. A trench will be needed for the south pole.**

**Question 22:** South gate Entrance cameras: Will we need to trench any wire to the camera locations?

- a. Is there some sort of structure to mount cameras on?
  - i. Looks like from google maps there is a Light Pole?
- b. Does this location have network already?

**Response:** **The south gate will need a trench to the camera. There is a pole there and network will be via switch.**

**Question 23:** Do all these buildings have drop ceilings? If not, which buildings do not?

**Response:** **No. Dietary, Hudspeth Industries, and Laundry do not have drop ceilings.**

**Question 24:** Attachment A, Item II A

- a. The RFP does not mention a number of servers only the specifications? Is there a limit to the number of NVR?
- b. Is a cloud base camera system an option?

**Response:** **There is no limit to the NVR's. A cloud based system is not an option.**

**Question 25:** Attachment A, Item F 24 A:

- a. What specific cameras need to have these features?

**Response:** **The State assumes that this question refers to Item 124A of Attachment A. The fixed cameras at the welcome center need to have these features.**

**Question 26:** Are we to remove the old equipment? If removed where does it need to go?

**Response:** **No. HRC will remove and dispose of the old cameras.**

**Question 27:** Can you place the IDF locations on the provided building layouts?

**Response:** **Yes, see Amendment 4 above.**

**Question 28:** Who will be responsible for the V-Lan set-up?

**Response:** **HRC is responsible for the V-Lan set-up.**

**Question 29:** Is the camera at the Laundry gate included in any of the counts? Does the existing cable run to the Laundry building? Where is the wiring conduit path for this?

**Response:** **The camera at the Laundry gate is not included in any counts, as it does not need to be replaced.**

**Question 30:** Which buildings will be required to have new cabled installed vs which can be used as is?

**Response:** **As a part of the Vendor's proposal, it is expected that each building that will have newly installed cameras will require new cabling to be installed from the camera to IDFs and terminated on both ends.**

**Question 31:** What is the camera breakdown for the Gym and the Hudspeth Industries building?

**Response:** **Gym – 10 (7 inside, 3 outside); HLRC – 7 (4 inside, 3 outside).**

RFP responses are due December 17, 2024, at 3:00 p.m. (Central Time).

cc: ITS Project File Number 48350