



## Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** David C. Johnson

A handwritten signature in blue ink, appearing to read 'DCJ', is written over the 'From:' field.

**CC:** ITS Project Number 48208

**Date:** April 16, 2024

**Re:** Sole Source Certification Number 4619 to provide Bosch Crash Data Retrieval (CDR) Kits including software and accessories for the Mississippi Department of Public Safety (DPS)

**Contact Name:** Debbie Parker

**Contact Phone Number:** 601-432-8159

**Contact E-mail Address:** Debbie.Parker@its.ms.gov

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### Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 4619 for the Mississippi Department of Public Safety, please be advised that ITS intends to award Crash Data Group Inc., as the sole source provider of Bosch Crash Data Retrieval (CDR) Kits, including software and accessories, through May 10, 2025, in an amount not to exceed \$31,620.00. If DPS opts to renew the CDR Kits, including software and accessories, this sole source certification shall be valid through May 10, 2027. Please be advised that ITS will determine if additional kits, subscriptions, upgrades, or equipment are within scope during the certification period and may increase the spending authority accordingly. Should Crash Data Group, Inc. change their name during this certification period, then ITS will determine if a recertification is necessary. For an explanation regarding Mississippi state law, policy, and procedures for sole source procurements, refer to Attachment B: Sole Source Procurement Overview.

### Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

**Crash Data Group is the sole distributor for all three companies that manufacture hardware and software for the retrieval of EDR data: Bosch, GIT, and Tesla. Bosch Crash Data Retrieval (CDR) Tool products are only available through Crash Data Group. There are no other vendors that can provide CDR products that would serve the agency's needs. This tool, made up of hardware and software, provides the ability to "image", "download", or "retrieve" EDR data that may be stored in the control modules of passenger cars, light trucks, and SUVs. In the context of CDR technology, the word "image" describes the process of saving a digital copy of the crash data that may be recorded in a supported vehicle to a computer. The software**

component is a single, standalone program designed to run in a Windows environment. The hardware part of the kit is a collection of components including cables and adapters used to “retrieve” data from supported vehicles. The CDR kits require necessary updates to keep the product current with new vehicles.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

**DPS’ proper investigation of crashes is critical for fairly assessing liability and damages in the following situations:**

- All collisions resulting in serious injury or fatality that involve a driver known or suspected to be operating a vehicle under the influence of drugs or alcohol.
- All collisions where there is a probability of felony criminal charges being filed against the involved driver.
- All collisions involving a DPS/MHP vehicle where a driver and/or occupant sustain a serious or fatal injury as a result of the collision.
- All collisions involving a school bus or “for-hire” bus where a driver and/or occupant sustains a fatal or serious injury as a result of the collision.
- All other collisions in which the causation factors are not readily determined by the on-scene investigating trooper.
- All serious injury or fatal collisions involving multiple (six or more) vehicles.

**In addition to the traditional physics-based approaches, the EDR may provide:**

- Information, but only after some physical event like a crash.
- Vehicle dynamics information, system status, and certain driver inputs for about five seconds before a crash.
- Vehicle crash severity signature.
- Restraint use and deployment related information.
- Post-crash data such as the activation of an automatic collision notification (ACN) system.

Law enforcement, as well as a private accident reconstructionist, auto manufacturer, auto insurance company, fleet management and government researcher, use crash data to assist in accurately evaluating crashes involving passenger cars, light trucks, and SUVs. By retrieving and reviewing the crash data stored in these vehicles, potential fault, fraud, liability, witness accounts, and other evidence can be more effectively evaluated.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

**Crash Data Retrieval (CDR) units, accessories, and software are products of Bosch Automotive Service Solutions Inc. Bosch is the sole manufacturer of the Bosch Crash Data Retrieval Tool products. The CDR products are only available for retail purchase in the United States, Jamaica, and Canada through the sole product distributor, Crash Data Group. The Vendor’s sole source certification letter is included as Attachment A.**

## Schedule

Task	Date
First Advertisement Date	04/16/24
Second Advertisement Date	04/23/24
Response Deadline From Objectors	05/01/24 at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 05/02/24

## Project Details

In 2013, ITS on behalf of DPS, procured nine CDR kits and software from Crash Data Group, Inc. via then-current Sole Source procurement procedures, with additional kits purchased by DPS in 2014. During the 2015 Mississippi Legislative Session, the sole source laws changed and ITS issued Sole Source Certification Number 4048 for additional CDR kits in November 2017 and received no objections.

Beginning December 2018, ITS has continued to issue Sole Source Certifications receiving no objections. Most recently, DPS purchased additional CDR kits in August 2022 and renewed the subscription software in April 2023. DPS has spent to-date \$534,330.28.

## Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the Bosch Crash Data Retrieval (CDR) Kits, including software and accessories, for the Mississippi Department of Public Safety (DPS) should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to Crash Data Group Inc.

- 1.1 Interested Party Information
  - 1.1.1 Contact Name, Phone Number and email address
  - 1.1.2 Company Website URL, if applicable
- 1.2 Objection to Sole Source Certification
  - 1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.
  - 1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.
- 1.3 Comments will be accepted at any time prior to Wednesday, May 1, 2024, at 3:00 p.m. (Central Time) to Debbie Parker at [Debbie.Parker@its.ms.gov](mailto:Debbie.Parker@its.ms.gov) or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility

of the Interested Parties that responses reach ITS on time. Interested Parties may contact Debbie Parker to verify the receipt of their Responses. Responses received after the deadline will be rejected.

1.4 Interested Party responses should include the following information:

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. 4619-48208  
Accepted until May 1, 2024 @ 3:00 p.m.,  
ATTENTION: Debbie Parker**

If you have any questions concerning the information above or if we can be of further assistance, please contact Debbie Parker at 601-432-8159 or via email at [Debbie.Parker@its.ms.gov](mailto:Debbie.Parker@its.ms.gov).

Attachment A: Vendor Correspondence

Attachment B: Sole Source Procurement Overview

Automotive Aftermarket Division



This letter valid through May 2, 2024

**2023 - 2024 CDR Source**

Bosch Automotive Service  
Solutions Inc.  
28635 Mound Road  
Warren, MI 48092  
Telephone +1(800) 533-6127  
[www.bosch.us](http://www.bosch.us)

To whom it may concern,

Crash Data Retrieval (CDR) units, accessories and software are products of Bosch Automotive Service Solutions Inc. Bosch is the sole manufacturer of the Bosch Crash Data Retrieval Tool products. The CDR products are only available for retail purchase in the United States, Jamaica and Canada through our sole product distributor, Crash Data Group.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bill Rose', with a long horizontal flourish extending to the right.

Bill Rose  
**CDR Global Product Manager**  
Bosch Automotive Service Solutions Inc (AA-AS)  
[www.bosch.com](http://www.bosch.com)

Tel: +1 (805) 574-9935  
Email : [bill.rose@us.bosch.com](mailto:bill.rose@us.bosch.com)



*Helping you understand the crash*

This letter valid through December 31, 2024

## **2024 CDR Sole Source Letter**

To Whom It May Concern,

### **BOSCH Automotive Service Solutions**

The Bosch Crash Data Retrieval Tool (CDR), including units, accessories and software are products of Bosch Automotive Service Solutions. The CDR products are only available for retail purchase in the United States and Canada through Crash Data Group Inc, Bosch's sole product distributor.

### **TESLA Motors**

The EDR Hardware Kit for Tesla vehicles with genuine Tesla in-car and direct-to-module cables are only available for retail purchase in the United States and Canada through Crash Data Group Inc, Tesla's EDR hardware distributor.

### **GIT of America (Hyundai and Kia)**

The Hyundai EDR Tool Kit and the Kia EDR Tool Kit along with direct-to-module cables, power and adapters are available for retail purchase through Crash Data Group Inc., an authorized distributor for GIT of America. Crash Data Group Inc. offers the Hyundai and Kia EDR Tool kits in exclusive configurations and packaging that is only available through Crash Data Group Inc. in North America.

Sincerely,

A handwritten signature in black ink, appearing to read "S. B. Baker".

Scott Baker  
President, Crash Data Group Inc  
800-280-7940  
[sbaker@crashdatagroup.com](mailto:sbaker@crashdatagroup.com)  
[www.crashdatagroup.com](http://www.crashdatagroup.com)

### **Crash Data Group, Inc**

PO 892885, Temecula, CA 92589 || 42206 Remington Ave, Temecula, CA 92590  
P: (800) 280-7940 | [www.crashdatagroup.com](http://www.crashdatagroup.com) | E: [crash@crashdatagroup.com](mailto:crash@crashdatagroup.com)

## Attachment B

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website ([www.its.ms.gov](http://www.its.ms.gov)).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment A.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$75,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.