



Mississippi Department of
Information Technology Services



RFP No. 4647

Mississippi State Veteran's Affairs Nurse Call System

Attendance

- First Roll Call
 - Vendor participation is mandatory for the entire conference and walk-through.
 - A representative for each participating vendor must be present for the final roll call.
- Please email your business card or signature block to:
RFP@its.ms.gov
- Attendees will be posted to the ITS website
(www.its.ms.gov)

Agenda

AGENDA	
ATTENDANCE	ITS
PROJECT OVERVIEW	Collin Edgin, MSVA
PROCUREMENT GUIDELINES	ITS
ADDITIONAL INFORMATION	ITS
QUESTION AND ANSWERS	Answers to vendor questions during this conference are not official unless and until submitted to ITS in writing.
CLOSING COMMENTS	ITS
CONCLUSION	ITS

Project Overview

- Mississippi Veterans' Affairs' (MSVA) current, internally controlled and monitored Nurse Call System is 28 years old and is past its useful lifecycle and routinely requires maintenance, parts, and service, which creates the potential for negative outcomes. The current system is no longer commercially available, and lack of parts availability further exacerbates the complexity of system repair and sustained functionality. The Nurse Call System is an essential and extremely critical component of resident/patient care in a Long-Term Care facility.
- This system is an internal (facility) use system, and it does not communicate with outside civil authorities or emergency response organizations. It does provide the Oxford Home staff (by unit) with internal response capabilities in order to provide care, in a timely manner, for its Residents. The Residents of the facility have a broad range of disabilities and needs and therefore require prompt attention to issues as they arise.
- MSVA is seeking proposals from qualified vendors to provide a Nurse Call System. The Vendor must install a single, facility-wide, Nurse/Patient Communications Network that offers virtually unrestricted flexibility in assignment of annunciation for system patient stations, peripherals, and nurse consoles. This system shall be a single network capable of up to 20 Tek-CARE® Module variations, supporting Master Station consoles, Patient Stations and Peripheral Stations.

Project Overview

- Conventional nurse call systems that utilize limited Personal Computer operating systems or local controller/switchers shall not be accepted.
- All system components shall be listed to the UL®1069 standard by a qualified Nationally Recognized Testing Laboratory (NRTL). Systems having a “core” system only listed shall not be acceptable. Vendor must be an Authorized Distributor for the product supplied.
- All necessary equipment required to meet the intent of these specifications, whether or not enumerated within these specifications, shall be supplied and installed to provide a complete and operating nurse/patient communications network.

Evaluation Overview

Scoring is covered in Section VII Technical Specifications, Item 5 of the RFP.

- Each requirement is given a score between 0-10, with 9 points for meeting the requirement. Vendors should provide detail as to how their proposed solution meets or exceeds each specification.
- Vendors must respond with “Will Comply” or “Exception”, on every requirement in listed in Attachment A beginning with Section 1, Item 15.
- Non-Cost = 65 points; Cost = 35 points.

Evaluation Overview

- **Mandatory** requirements - Vendors must meet the requirement and provide a meaningful response. Vendors are specifically disallowed from taking exceptions to these Mandatory requirements, and proposals that do not meet a mandatory requirement are subject to immediate disqualification. Meeting a mandatory requirement means the Vendor meets the qualifications and experience required and/or requested functionality exists in the base solution at the time of proposal submission.
- The State's intent in issuing this RFP is to award a contract to the lowest and best responsive Vendor who meets specifications, considering price and other factors. The Vendor's past performance, cooperation, and ability to provide service and training are general factors that will be weighed in the selection process.

Evaluation Criteria

Category	Possible Points
Non- Cost Categories:	
Vendor Qualifications	30
Functional/Technical Requirements	35
Total Non-Cost Points	65
Cost Categories:	
Cost	35
Total Cost Points	35
Maximum Possible Points	100

Section VIII, Cost Information Submission

- Vendors must propose a summary of all applicable project costs in the matrix.
- The matrix must be supplemented by a cost itemization fully detailing the basis of each cost category.
- Any cost not listed, even if it was asked for in the RFP technical requirements but not included in the cost matrix, may result in the Vendor providing those products or services at no charge to the State or face disqualification.
- All Base Offering deliverables are described in RFP Number 4647.

RFP Response

- Vendor must mail one USB flash drive of their complete proposal. Vendor's documents must be submitted in Microsoft Office 2010 or higher format and/or PDF format, as appropriate. If PDF format is submitted, the file must be searchable.
- Submission Cover Sheet (Section I)
- Proposal Exceptions (Section V)
- Response to RFP Questionnaire (Section VI)
- Point-by-Point Response (Attachment A)
- Cost Information Submission Form (Section VIII)
- References (Section IX)

Standard Contract

Exhibit A – Standard Contract

- Vendors must review this document and take exception, if necessary. If Vendor takes no exception to Exhibit A, the state assumes that these terms are agreeable and cannot be negotiated after award.
- If additional terms and conditions beyond what is included are required, Vendor should submit them with their RFP response for consideration.

Upcoming Dates

- Deadline for Vendor's Written Questions
Monday March 24, 2025, at 3:00 p.m. Central Time
- Responses to Vendor Questions
Posted to the ITS Website by COB Tuesday, April 1, 2025
- Proposal Due Date
Tuesday, April 15, 2025, at 3:00 p.m. Central Time
- Proposal Evaluations
Begin Tuesday, April 15, 2025, at 3:00 p.m. Central Time
- Contract Negotiation
Begins April 2025
- Project Go-Live Deadline
Monday June 30, 2025

Additional Information

- Vendor communication with the State
 - See Section II Proposal Submission Requirements, Item 14
- Answers to questions asked during this Vendor Conference are not official until and unless submitted in writing.
- Vendors may continue to check the ITS website for updates related to this RFP No. 4647.
 - www.its.ms.gov

Questions and Answers

- **Open to the floor** - Answers to questions posed during the vendor conference are not official unless and until questions are submitted in writing.

Closing Comments

- Final Roll Call
- Please email your business card to:
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Conclusion

Thank you for your participation!