

## Notice of Intent to Certify Sole Source

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**To:** Interested Parties

**From:** Craig P. Orgeron, CPM, Ph.D.

**CC:** ITS Project Number 48986

**Date:** May 12, 2026

**Re:** Sole Source Certification Number 4708 to provide a medical imaging exchange solution for the University of Mississippi Medical Center (UMMC)

**Contact Name:** Denetta Durr

**Contact Phone Number:** 601-432-8022

**Contact E-mail Address:** Denetta.Durr@its.ms.gov

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### Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 4708 for the University of Mississippi Medical Center (UMMC), please be advised that ITS intends to award Microsoft Corporation d/b/a Nuance Communications as the sole source provider of a medical imaging exchange solution through October 31, 2029, in an amount not to exceed \$94,728.12. Please be advised that ITS will determine if additional licenses, enhancements, upgrades, or support are within scope during the certification period and may increase the spending authority accordingly. Should Microsoft Corporation d/b/a Nuance Communications change their name during this certification period, then ITS will determine if a recertification is necessary. For an explanation regarding Mississippi state law, policy and procedures for sole source procurements, refer to Attachment B: Sole Source Procurement Overview.

### Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

**The Nuance PowerShare medical imaging exchange solution is the only medical imaging exchange solution from a company who delivers image exchange, critical results, and radiology reporting/workflow orchestration all with direct integrations to the EPIC Electronic Medical Records (EMR) System, and is also the only image exchange solution with direct integration points to both EPIC and PowerScribe Reporting. The software can only be purchased from Nuance.**

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

**PowerShare’s unique ability to integrate directly with EPIC and PowerScribe Reporting allows physicians to gain rapid access to studies sent to UMMC’s PowerShare account from outside sources and view potentially relevant prior studies from within the EPIC EMR and/or PowerScribe Reporting. The EPIC integration also allows for users to auto-generate orders and reconcile outside studies to such orders, view outside cases from both EPIC and PowerScribe Reporting, and invoke appropriate next-steps workflow from both PowerScribe Reporting and EPIC. This integration allows users to remain in the EMR to upload, share, nominate and review outside exams without launching a separate platform/system.**

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

**Nuance PowerShare is not available to be resold by any other commercial vendor. The Vendor’s sole source certification letter is included as Attachment A.**

**Schedule**

<b>Task</b>	<b>Date</b>
First Advertisement Date	5/12/26
Second Advertisement Date	5/19/26
Response Deadline From Objectors	5/27/26 at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 5/28/26

**Project Details**

UMMC, without ITS involvement, procured the Nuance PowerShare medical imaging exchange solution via a UMMC sole source in November 2023 as the original 3-year amount was \$191,820.00, which is below the threshold for ITS purview. UMMC has one year remaining on their existing contract and now needs to increase/adjust their volume and usage of the product, which will increase the total contract amount above the \$250,000.00 delegated limit for IHL sole sources.

**Submission Instructions and Format of Response from Objecting Parties**

Interested parties who have reason to believe that the medical imaging exchange solution should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to Microsoft Corporation d/b/a Nuance Communications.

- 1.1 Interested Party Information
  - 1.1.1 Contact Name, Phone Number and email address
  - 1.1.2 Company Website URL, if applicable
- 1.2 Objection to Sole Source Certification
  - 1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.

1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.

1.3 Comments will be accepted at any time prior to Wednesday, May 27, 2026 at 3:00 p.m. (Central Time) to Denetta Durr at [Denetta.Durr@its.ms.gov](mailto:Denetta.Durr@its.ms.gov) or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Denetta Durr to verify the receipt of their Responses. Responses received after the deadline will be rejected.

1.4 Interested Party responses should include the following information:

<p style="text-align: center;"><b>SUBMITTED IN RESPONSE TO</b> <b>Sole Source Certification No. 4708-48986</b> <b>Accepted until May 27, 2026 @ 3:00 p.m.,</b> <b>ATTENTION: Denetta Durr</b></p>
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If you have any questions concerning the information above or if we can be of further assistance, please contact Denetta Dur at 601-432-8022 or via email at [Denetta.Durr@its.ms.gov](mailto:Denetta.Durr@its.ms.gov).

Attachment A: Vendor Correspondence  
Attachment B: Sole Source Procurement Overview



May 1, 2025

University of Mississippi Medical Center  
2500 N. State Street  
Jackson, MS 39216-4505

**PowerShare Image Sharing's Unique Attributes**

1. The product or services being purchased must perform a function for which no other product or source of services exist — what is the unique functionality of this product?

***Nuance PowerShare is a unique image exchange tool which is the only medical imaging exchange solution from a company who delivers image exchange, critical results, and radiology reporting/workflow orchestration all with direct integrations to the Epic EMR. Additionally, PowerShare is also the only image exchange solution with direct integration points to both Epic and PowerScribe Reporting.***

2. What are the specific business objectives that can be met only through the unique product or services — why does UMMC need the specific unique functionality?

***PowerShare has the unique ability to integrate directly with Epic and PowerScribe Reporting, allowing physicians to gain rapid access to studies sent to the UMMC's PowerShare account from outside sources and view potentially relevant prior studies from within the Epic EMR and/or PowerScribe Reporting. The Epic integration also allows for users to auto-generate orders and reconcile outside studies to such orders, view outside cases from both Epic and PowerScribe Reporting and invoke appropriate next-steps workflow from both PowerScribe Reporting and Epic. The Epic/PowerShare integration also allows for users to remain in the EMR to upload, share, nominate and review outside exams without launching a separate platform/system.***

3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services — does the vendor allow resellers/can anyone else give a quote for this item?

***Nuance PowerShare is not available to be resold by any other commercial vendor.***

Kind Regards,

*Scott Foster*

Scott Foster, Vice President Diagnostics Sales - North America

## Attachment B

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website ([www.its.ms.gov](http://www.its.ms.gov)).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment A.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$75,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.