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Craig P. Orgeron, CPM, Ph.D., Executive Director

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Craig P. Orgeron, CPM, Ph.D.

CC: ITS Project Number 49521 Initial
CPD

Date: May 26, 2026

Re: Sole Source Certification Number 4752 to provide a mobile, multi-violation detection, and real time enforcement system and support for the Department of Public Safety (DPS)

Contact Name: Matthew Livingston

Contact Phone Number: 601-432-8244

Contact E-mail Address: Matthew.Livingston@its.ms.gov

Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 4752 for the Department of Public Safety (DPS), please be advised that ITS intends to award Acusensus Inc. as the sole source provider of a mobile, multi-violation detection, and real time enforcement system and support for three years upon contract execution, in an amount not to exceed \$2,052,000.00. Please be advised that ITS will determine if additional products or services are within scope during the certification period and may increase the spending authority accordingly. Should Acusensus Inc. change their name during this certification period, then ITS will determine if a recertification is necessary. For an explanation regarding Mississippi state law, policy and procedures for sole source procurements, refer to Attachment B: Sole Source Procurement Overview.

Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exists:

Acusensus equips agencies with tools to detect traffic violations involving commercial vehicles. The Heads-Up Real Time system can interface with FMCSA's (Federal Motor Carrier Safety Administration) PRISM (Performance and Registration Information Systems Management) system to deliver real-time alerts for out-of-service vehicles, distracted driving, and seatbelt violations through e-screening. The system immediately provides high resolution images of an offending driver and the vehicle's license plate to law enforcement. After the data is captured by the system, it is transmitted to a law enforcement officer who can review the evidence on a customized user interface for rapid decision-making. Additional critical data

provided in the report includes the time, location, lane, and a countdown indicating when the vehicle will arrive at the officer’s enforcement position. The system encrypts and digitally signs officer-verified violations, stores them in compliance with ISO security standards, and converts them into a court-ready evidence package. All non-verified images are automatically deleted within minutes, ensuring privacy protection and compliance. Acusensus is the only provider that utilizes non-persistent (Ram-based) image processing to ensure unprocessed images are never permanently stored, any interruption (e.g., power loss) results in immediate data deletion, and ensures only verified and encrypted data is retained.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

The Heads-Up Real Time system ensures that critical business and operational requirements are consistently met. Immediate alerts are delivered to law enforcement officers. The system enables deployment through a portable unit that can be relocated to any high risk or priority crash corridor. A secure evidence platform is included that ensures integrity, encryption, and controlled access to all verified violations. Statewide operations are supported by including relocation of mobile enforcement trailers as part of the agreement. System reliability is maintained through comprehensive maintenance and support of all mobile enforcement units. While there are pieces of these processes other manufacturers may use, or claim to use, the fact that Acusensus performs all of these functions to enforce multiple types of traffic infractions for commercial vehicles system is what truly separates them from other manufacturers.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

Acusensus Inc. is the only company in the United States that this type of system can be purchased from. Acusensus Inc. is the only supplier in the industry with the full complement of advanced imaging to enhance distracted driving, safety belt enforcement and drive out of service capabilities to assist law enforcement that immediately determine violations in commercial vehicles. The Vendor’s sole source certification letter is included as Attachment A.

Schedule

Task	Date
First Advertisement Date	05/26/26
Second Advertisement Date	06/02/26
Response Deadline From Objectors	06/09/26 at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 06/10/26

Project Details

The Mississippi Department of Public Safety (DPS) seeks to procure a mobile, multi-violation detection system with real time enforcement capabilities to support a high-visibility enforcement program. The goal of this purchase is to ensure officers have access to real-time violation data, allowing for swift enforcement at problematic roadway locations.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the mobile, multi-violation detection, and real time enforcement system and support should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to Acusensus Inc.

1.1 Interested Party Information

1.1.1 Contact Name, Phone Number and email address

1.1.2 Company Website URL, if applicable

1.2 Objection to Sole Source Certification

1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.

1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.

1.3 Comments will be accepted at any time prior to Tuesday, June 9, 2026, at 3:00 p.m. (Central Time) to Matthew Livingston at Matthew.Livingston@its.ms.gov or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Matthew Livingston to verify the receipt of their Responses. Responses received after the deadline will be rejected.

1.4 Interested Party responses should include the following information:

<p style="text-align: center;">SUBMITTED IN RESPONSE TO Sole Source Certification No. 4752-49521 Accepted until June 9, 2026 @ 3:00 p.m., ATTENTION: Matthew Livingston</p>

If you have any questions concerning the information above or if we can be of further assistance, please contact Matthew Livingston at 601-432-8244 or via email at Matthew.Livingston@its.ms.gov.

Attachment A: Vendor Correspondence

Attachment B: Sole Source Procurement Overview

Attachment A



Mr. Scott W. Henley, Major
Mississippi Department of Public Safety
PO Box 958
Jackson, MS 39205
Email: shenley@dps.ms.gov

April 3, 2026

Dear Major Henley,

Acusensus Inc., a Delaware Corporation (“Acusensus” or “Company”) is pleased to provide the following letter to attest to our unique position in the industry as the only supplier with the full complement of advanced imaging to enhance distracted driving, safety belt enforcement and driver out of service capabilities to assist law enforcement that immediately determine violations in commercial vehicles. The ability to simultaneously provide all three enforcement scenarios sets Acusensus apart from the industry.

Our Heads-Up Real Time solution is the only solution in existence which provides law enforcement with a real time data feed of mobile phone and seat belt offenses concurrently in commercial vehicles. In addition, the solution can also interface with FMCSA’s PRISM system to provide instant alerts for out of service vehicles (e-screening). The solution can be utilized in conjunction with active roadside enforcement countermeasures that provide near immediate image review for law enforcement officers. Additionally, we are the only solution in existence which can provide the concurrent and simultaneous collection of data points highlighting risky driving data. Acusensus holds multiple patents and has applied for others as it relates to implementing this technology for traffic safety enforcement. This letter will highlight the multiple features of the Heads Up Real Time System.

The Acusensus system immediately provides an actual image of an offending driver and vehicle license plate to law enforcement. After the data is captured by the system, it is sent downstream to a law enforcement officer who can review the evidence on a customized user interface (UI). Once an offense is verified by a law enforcement officer, it is encrypted by the system. Encryption keys are stored in the system in accordance with ISO practices, to ensure the encrypted data is only accessible by authorized personnel. All non-verified images are deleted at the point of capture within minutes and cannot be retrieved at a later date.

The UI was developed specifically to assist law enforcement make offense determinations in real time. The data displayed on the UI will include the time and location of the offense, pictures of the offending behavior, the lane number as well as a picture of the vehicle. It will also present a countdown timer displaying when the vehicle will be within sight of the officer. This UI allows for officers to review multiple images/violations before the offending vehicles arrive at the intercept point. Once confirmed as a violation, this data in addition to the system certification number is incorporated into an evidence package.



Finally, the method by which Acusensus stores local images is an industry first. The local image storage for processing is done with the raw images in "non-volatile memory" also known as RAM. What this means is that any unprocessed image is held in RAM and once processed and digitally signed. If at anytime, prior to the final processing, the power to the PC is removed these images will be "flushed" and no longer available for use. Any image that has already been "processed" is encrypted and digitally signed. As opposed to holding images in RAM, other vendors will store images in a cloud based environment. This only happens with the Heads Up Real Time System after an officer confirms a violation.

While there are pieces of these processes other manufacturers may use, or claim to use, the fact that Acusensus performs all of these functions to enforce multiple types of traffic infractions for commercial vehicles system is what truly separates us from other manufacturers. It is also why Acusensus has never had a citation dismissed by a court due to an inaccurate measurement.

Acusensus is the only company in the USA that this type system can be purchased from.

Let us know if there are any additional comments or questions with respect to our exclusive capabilities.

Regards,

A handwritten signature in black ink, appearing to read "M. Avera", is written over a horizontal line.

Mike Avera
Regional Manager, Government
Solutions
(214) 223 8387
mike@acusensus.com

Attachment B

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website (www.its.ms.gov).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment A.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$75,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.