



3771 Eastwood Drive
Jackson, MS 39211-6381
Phone: 601-432-8000
Fax: 601-713-6380
www.its.ms.gov

Craig P. Orgeron, CPM, Ph.D., Executive Director

Notice of Intent to Certify Sole Source

To: Interested Parties

From: Craig P. Orgeron, CPM, Ph.D.

CC: ITS Project Number 49600

Date: June 16, 2026

Initial
CPD

Re: Sole Source Certification Number 5006 to provide a judicial oral argument simulation platform for the Mississippi Attorney General's Office (AGO)

Contact Name: Jake Alexander

Contact Phone Number: 601-432-8090

Contact E-mail Address: Jake.Alexander@its.ms.gov

Sole Source Certification Award Details

Regarding Information Technology Services (ITS) Sole Source Certification Number 5006 for the Mississippi Attorney General's Office (AGO), please be advised that ITS intends to award Your Honor AI, as the sole source provider of a judicial oral argument simulation platform in an amount not to exceed \$111,600.00 for three years. Please be advised that ITS will determine if additional products or services are within scope during the certification period and may increase the spending authority accordingly. Should Your Honor AI change their name during this certification period, then ITS will determine if a recertification is necessary. For an explanation regarding Mississippi state law, policy and procedures for sole source procurements, refer to Attachment B: Sole Source Procurement Overview.

Sole Source Criteria

1. The product or services being purchased must perform a function for which no other product or source of services exist:

Your Honor AI is the only legal technology company dedicated to oral argument preparation. While other tools focus on written research and brief drafting, this platform provides a dynamic, voice-interactive environment for oral advocacy. No other company offers a product comparable to Your Honor AI's. The platform provides a voice-to-voice simulation environment based on the written records of judges in the following jurisdictions: Supreme Court of the United States, Fifth Circuit Court of Appeals, Southern and Northern Districts of Mississippi, Mississippi Supreme Court, and Mississippi Court of Appeals. Your Honor AI retains only user login credentials (emails/passwords). Uploaded case files and

session transcripts are never retained. Files and transcripts are purged immediately following each session to protect sensitive attorney work product.

2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services:

Attorneys are frequently required to present oral arguments in court. Your Honor AI is designed to support the courts where AGO attorneys most often appear, including the U.S. Supreme Court, the Fifth Circuit, Mississippi’s Federal District Courts, and the Mississippi Appellate Courts. A key component of oral argument preparation is conducting moot arguments, which simulate the real proceeding and help attorneys anticipate questions and challenges. However, traditional moots are resource-intensive, often involving multiple attorneys who must spend significant time preparing to serve as judges. Your Honor AI enables attorneys to conduct a moot with only minutes of set up and without requiring extensive preparation from fellow attorneys. This provides substantial benefits, particularly when traditional moots are impractical, and allows attorneys to practice oral advocacy skills at any time even when not preparing for a specific case helping them remain sharp and continue improving.

3. The product or services must be available only from the manufacturer and not through resellers who could submit competitive pricing for the product or services:

Your Honor AI is the sole developer, 100% owner, and exclusive vendor of the proprietary judicial simulation platform. Your Honor AI holds 100% of the intellectual property rights. There are no authorized licensing agents, resellers, or third-party distributors. The Vendor’s sole source certification letter is included as Attachment A.

4. Explanation of why the amount to be expended for the services is reasonable.

Moots require significant time and resources. A single moot typically involves 8–12 attorneys, each spending several hours preparing and participating. Because of this, it is not feasible to conduct moots solely for practice or skill development when they are not tied to an actual oral argument. Your Honor AI allows attorneys to moot either for active cases or for general improvement without demanding extensive time commitments from multiple attorneys.

5. Explanation of what the agency did to obtain the best possible price for these services.

AGO evaluated the price against the number of attorneys who would benefit from the product and the time savings it provides and determined that the cost is reasonable.

Schedule

Task	Date
First Advertisement Date	06/16/26
Second Advertisement Date	06/23/26
Response Deadline From Objectors	06/30/26 at 3:00 P.M. Central Time
Notice of Award/No Award Posted	Not before 07/01/26

Project Details

The Mississippi Attorney General's Office (AGO) is seeking to procure an AI platform that provides a voice-to-voice simulation environment to reduce the time and work hours required for moot court oral argument training.

Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the judicial oral argument simulation platform should not be certified as a sole source should provide information in the following format for the state to use in determining whether or not to proceed with awarding the Sole Source contract to Your Honor AI.

1.1 Interested Party Information

1.1.1 Contact Name, Phone Number and email address

1.1.2 Company Website URL, if applicable

1.2 Objection to Sole Source Certification

1.2.1 Interested parties must present specific objections to the Sole Source certification using the criteria listed above.

1.2.2 A statement regarding the Interested Party's capabilities as related to this Sole Source Certification Request.

1.3 Comments will be accepted at any time prior to Tuesday, June 30, 2026, at 3:00 p.m. (Central Time) to Jake Alexander at Jake.Alexander@its.ms.gov or at the Mississippi Department of Information Technology Services, 3771 Eastwood Drive, Jackson, Mississippi 39211. Responses may be delivered by hand, via regular mail, overnight delivery, e-mail or by fax. Fax number is (601) 713-6380. ITS WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach ITS on time. Interested Parties may contact Jake Alexander to verify the receipt of their Responses. Responses received after the deadline will be rejected.

1.4 Interested Party responses should include the following information:

SUBMITTED IN RESPONSE TO
Sole Source Certification No. 5006-49600
Accepted until June 30, 2026 @ 3:00 p.m.,
ATTENTION: Jake Alexander

If you have any questions concerning the information above or if we can be of further assistance, please contact Jake Alexander at 601-432-8090 or via email at Jake.Alexander@its.ms.gov.

Attachment A: Vendor Correspondence

Attachment B: Sole Source Procurement Overview

Attachment A

DATE: March 23, 2026

TO: Mississippi Attorney General's Office

ATTN: Will Hudgins

RE: Sole Source Justification, Terms, and Quote

1. SOLE SOURCE JUSTIFICATION

Your Honor AI is the sole developer, 100% owner, and exclusive vendor of our proprietary judicial simulation platform.

- **Unique Functional Domain:** Your Honor AI is the only legal technology company dedicated to oral argument preparation. While other tools focus on written research and brief drafting, this platform provides a dynamic, voice-interactive environment for oral advocacy. No other company offers a product comparable to Your Honor AI's.
- **Exclusive Ownership:** Your Honor AI holds 100% of the intellectual property rights; there are no authorized licensing agents, resellers, or third-party distributors.

2. SCOPE OF SERVICE

The platform provides a voice-to-voice simulation environment based on the written records of judges in the listed jurisdictions.

- **Interactive Oral Questioning:** Real-time verbal interaction where the AI "bench" asks the user questions based upon the judges' judicial history, uploaded case files, and user's responses.
- **Automated Session Transcripts:** After every moot court session, a full transcript is automatically downloaded to the user's computer for post-session review.
- **Jurisdictions:** Users in the Mississippi Attorney General's Office will have access to moot courts in the following jurisdictions:
 - Supreme Court of the United States
 - Fifth Circuit Court of Appeals
 - Southern and Northern Districts of Mississippi
 - MS Supreme Court
 - MS Court of Appeals.
- **Discretionary Enhancements:** Your Honor AI may, at its sole discretion, offer additional features at the agreed rate or as optional add-ons at a separate price point.

3. PRICING, SCHEDULE, AND TERMS

- **Term:** July 1, 2026 – June 30, 2027 or July 1, 2026 – June 30, 2029.
- **User Count:** 36 Users.
- **Rate:** \$3,100 per month, due on the 1st of each month.
- **Total Cost:** \$37,200.00 or \$111,600.00.
- **Cancellation:** Permitted at any time after Oct. 1, 2026. Final monthly bill prorated based on mutually agreed upon date of cancellation.

Tax Status: Prices quoted are exclusive of sales tax. As a state agency, the Office of the Attorney General is tax-exempt per Miss. Code Ann. § 27-65-105(a).

Data Security & Work Product: Your Honor AI retains only user login credentials (emails/passwords). Uploaded case files and session transcripts are never retained; they are purged immediately following each session to protect sensitive attorney work product.

Sincerely,

A handwritten signature in black ink that reads "J.A. Shapiro". The signature is written in a cursive, flowing style.

CEO, Your Honor AI

C: 215-792-3217

Attachment B

The acquisition of information technology for all state agencies and institutions of higher learning (IHLs) is within the scope of the ITS law, found in Mississippi Code Section 25-53-1, et seq., and the policies and procedures established in accordance with this statute, found in the ITS Procurement Handbook posted on the ITS website (www.its.ms.gov).

ITS enabling legislation requires that information technology hardware, software and services be acquired in a manner that insures the maximum of competition among all manufacturers and suppliers of such equipment and services. Accordingly, ITS promotes full and open competition through the issuance of open specifications and the objective evaluation of Interested Party proposals to determine the lowest and best offering to meet an agency's or public university's business requirements. True competition protects the integrity and credibility of purchasing in the public sector and is essential in providing best value and adequate contractual protection for the purchasing entity. In certain limited situations, information technology acquisitions may be sole-sourced.

ITS utilizes the provisions of Public Purchasing Law for Sole Source and Emergency procurements of information technology. Mississippi Public Purchasing Law (Mississippi Code Section 31-7-13) specifies that noncompetitive items available from one source only be exempted from bid requirements (sole-sourced). ITS statute, in Section 25-53-5 (p), permits ITS to utilize provisions in Public Purchasing Law or regulations, when applicable.

Per Public Purchasing law, acquisitions must meet the following criteria to be authorized as sole source:

1. The product or services being purchased must perform a function for which no other product or source of services exists,
2. The purchaser must be able to show specific business objectives that can be met only through the unique product or services, AND
3. The product or services must be available only from the manufacturer and NOT through resellers who could submit competitive pricing for the product or services. The vendor's correspondence regarding this criterion for this project is included as Attachment A.

By policy as documented in the ITS Procurement Handbook, acquisitions of IT services must include the following information to be authorized as sole source:

1. An explanation about why the amount to be expended is reasonable, and
2. An explanation regarding the efforts by the purchaser to obtain the best possible price.

For state agencies, approval of all technology purchases with a lifecycle cost of \$5,000 or less, including sole source purchases, has been delegated to the agency. The ITS Procurement Limits Policies for Agencies (a section in the ITS Procurement Handbook) require a minimum of two competitive written bids or proposals for technology purchases with a lifecycle cost over \$5,000 but not over \$75,000 (not over \$25,000 for projects funded by the American Recovery and Reinvestment Act). Since, for single source items, the procuring agency will be unable to obtain two written bids, ITS must certify all sole source acquisitions of information technology with a lifecycle cost greater than \$5,000.

Institutions of Higher Learning (IHLs) or public universities have been delegated the authority to certify sole source procurements up to \$250,000 lifecycle cost under the ITS Procurement Limits Policies for IHLs (a section in the ITS Procurement Handbook). For the certification of sole source procurements delegated to the CIOs at public universities, the public university must follow ITS' Sole Source Procedure, including advertisement of the intent to award as sole source. Institutions certifying a sole source purchase must ensure the criteria listed above are met and documented in writing by the institution and the Interested Party prior to certifying a product or service as sole source. Sole source documentation must be reviewed and approved by the IHL's CIO for any sole-source certification above \$5,000. All sole source documentation should be retained in the public university's procurement file. Sole source requests above \$250,000 lifecycle cost require ITS approval.

Other than the delegations outlined above, all sole source technology procurements must be certified by ITS.

ITS thoroughly reviews Sole Source Certification Requests, determining if competing products and/or services exist. If so, ITS conducts a competitive procurement. If ITS' review confirms the sole source, then a Sole Source advertisement is issued, giving other Interested Parties an opportunity to identify competing products and/or services. Based upon the results of the Sole Source advertisement, ITS will either certify the request as a sole source or conduct a competitive procurement.